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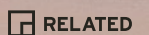
BY PIERO LISSONI


Art by Pablo Atchugarry, Frank Stella, David Hayes, and Vik Muniz

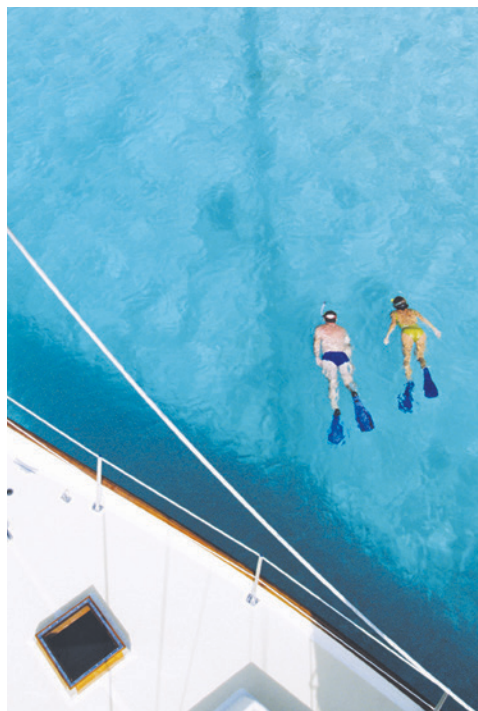
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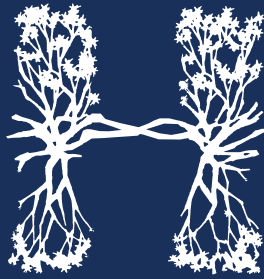


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"When it comes to business and start-ups, don't worry about failure; you only have to be right once."

— *Drew Houston*



ON THE COVER

Photographer: Nick Garcia **Styling & Creative Direction:** Jhon Jairo Santos **Styling Assistant:** Gustavo Espinoza **Hair:** Cassy @ Blo Blow Dry Bar, Midtown Miami **Makeup:** Joshua M. Ribadeo @ M.A.C Cosmetics **Model:** Anna Marie Reilly for NEXT Models **Wardrobe:** Jumpsuit and men's blazer by Alexander McQueen, Bal Harbour Shops. **Jewelry & Timepieces:** Kirk Jewelers **Photography Assistant:** Richard Mestre **Production:** Angela Bonilla **Location:** Keyworking

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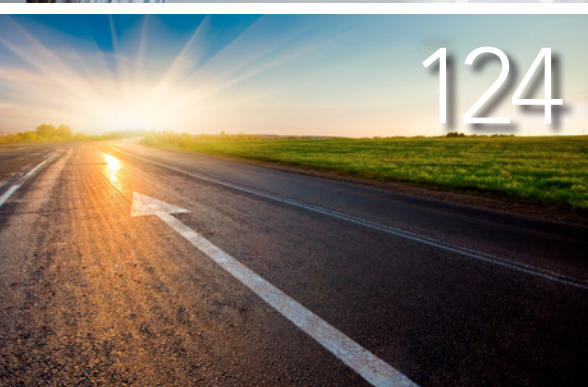
70 **AUTHORING YOUR FUTURE**
Standing by the stories we tell ourselves throughout our lives is human nature. And it has a way of holding us back in life and work. But how can we flip the script? It's easier than you might think.



96 **ALL HAIL THE QUEENS**
We've found a few women leaving their mark in their respective fields with an unwavering passion to fulfill their professional dreams while working toward making the world a better place.



106 **THE SUCCESS GENE**
Everyone has the capacity to dream, but entrepreneurs are compelled to see their dreams materialize, and will take on every challenge as an opportunity for growth and adventure — it's in their DNA.



124 **983 MILES OF SUNSHINE**
A newly engaged couple takes off on a road trip to rediscover The Sunshine State from coast to coast with a combined bucket list filled with wanderlust, adventure and plenty of surprises along the way.

"One of the huge mistakes people make is that they try to force an interest on themselves. You don't choose your passions; your passions choose you."

— *Jeff Bezos*



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BEFORE



AFTER

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We now offer the newest FDA approved technology for fat reduction called Vanquish. With Vanquish, radiofrequency energy is delivered to the subcutaneous fat. This is done with a panel that is able to treat the abdomen and flanks at the same time. The energy is delivered for 45 minutes producing a warm sensation in the treated area, with the deep heat killing the fat cells. For best results, several weekly treatments are performed. We will have a hand-piece to treat the thighs and upper arms in the near future. Vanquish is a great option for those stubborn areas of fat that are resistant to exercise and a good diet!

Success Stories



Photo by Mario Pascual

There's nothing quite like listening to someone sharing the story of their road to success – in life or in business. Whether they've lived a rags-to-riches fairytale or are actively empire-building for the future, I'm infinitely curious about how they got to where they are and where they're planning to go. I always encourage everyone to focus on their strengths and to interact with as many people as possible each day. You never know who you're going to meet. Personal and professional networks play a big part in setting up the playing field for success – no matter what your goals. Whenever I'm feeling a little less than inspired, I spark up a conversation about entrepreneurship. It's my favorite topic and a field that's comprised of my favorite kind of people. Good entrepreneurs do more than launch and run businesses, they have the power to change perspectives – and the world.

JORGE ARAUZ, EDITOR-IN-CHIEF.

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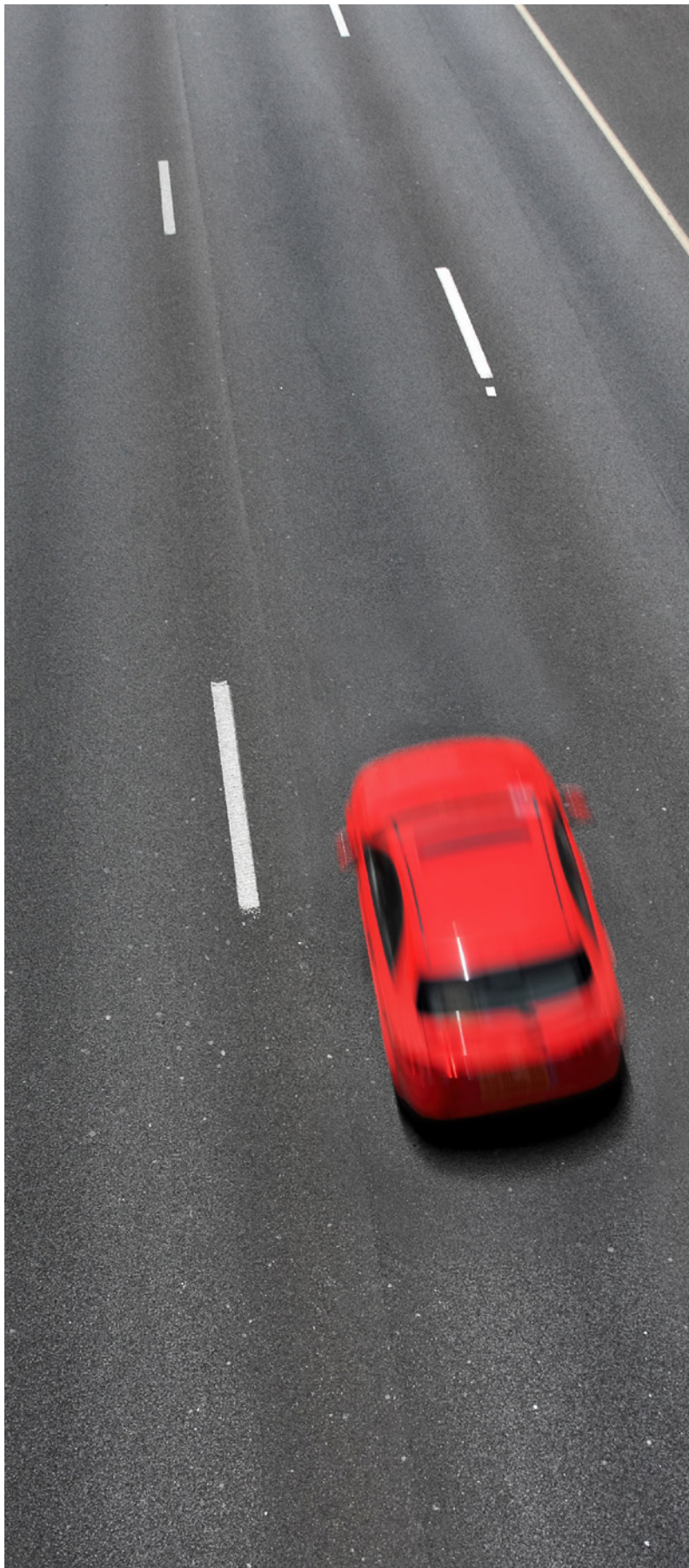
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TICKET SAVIOR

No matter how high-tech your car is, a “smart” radar detector that communicates with smartphones is a worthy addition. The Passport Max2 is cutting-edge technology that helps protect you against speed traps and red light cameras.

TEXT BY BILL LINDSEY

If you've ever owned a radar detector, you probably have that incessant beeping stuck in your head for the rest of your life. Enter Escort's new Passport Max2, the gold standard for radar detectors. Most detector gadgets buzz as you pass convenience stores or even vehicles equipped with impact-avoidance radar, while the Max2's Autolearn function rejects “junk” signals.

When the Max2 alerts, it's valid. The integral GPS allows you to set alerts in the event you exceed a pre-determined speed, keeping you from zooming past the posted limit. The Max2 is ready to use and pre-loaded with a database of red light cameras. The proprietary Escort Live! Bluetooth app pairs it with smartphones, providing instant alerts for newly-installed red light cameras (which are notorious for issuing unwarranted tickets). It also provides notice of speed traps reported by other drivers in your area; EscortRadar.com.



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MANE MASTER

The British royal family turns to him for all things coiffure.

Sean Donaldson is not just a maestro when it comes to tresses — he has the esthetic eye of a surgeon. This blithesome Scot considers hair the ornamentation you never take off — it's your essence and part of your personality. So *mastering your mane* is a must.

INTERVIEW BY FRANCESCA CRUZ

BASIC APPROACH

First and foremost: "Your stylist should look at the following things: Your body type, height, face shape, neck length, shoulders and hair texture."

Why it's necessary: "This is how a professional can determine the hairstyle that will best suit you based on your particular features."

The outcome: "Your hair will embellish your individual beauty."

ALSO ADDRESS...

Next: "What is your skin tone and color? This determines the appropriate hair color to apply to make your skin luminous, and your eye color pop."

Basic considerations: "What's most important, most paramount when deciding on your image is the hair cut and color"

Drum roll, please: "The right color and cut can make you appear more youthful, and how you feel about your hair affects your self-esteem."

FACE SHAPE

Third step: "Study your face and opt for a professional that understands what haircut and styles go best with the shape of your face."

Examples? "Bangs are very much *in*, but a rounder face needs a more delicate approach to bangs; with a square face, you'd do soft round bangs from a side-part down until it hits the jawline. With a long face, straight bangs with rounded edges work best — think Heidi Klum."

Listen up: "The wrong bangs can add volume to a face that might need just the opposite."

CREATE THE IMAGE

Final step: "Consider your lifestyle and personality, discuss this with your stylist and bring a few examples of what you like to better grasp the idea of what you need and desire."

This is one of the most important considerations: "Your lifestyle determines how much time you have to spend on your hair and what is best for the life you're living."

Sweet serenity: "Once you achieve the look and image you want, this will naturally spill into how you carry yourself...and how you feel about yourself sparks self-esteem. Hair is smoke and mirrors. Ask yourself: What do you need to emphasize and what do you need to conceal? Arm yourself with knowledge and leave the rest of it up to a good stylist."



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MILLION-DOLLAR SMILE

There are several negative consequences of missing some or all of your teeth. The most obvious effect is a change in the esthetics of your face. Not only will your smile be influenced by the gaps from missing teeth, but if you're missing too many teeth, the skin around your mouth will not be supported properly and will start to sag, making you appear older than you are. It can also make it more difficult to chew your food properly and may even affect the way you speak. A very important clinical effect of missing teeth is bone loss. Your bone needs stimulation to maintain its form and density. When a tooth is lost, the lack of stimulation causes a substantial decrease in bone width, height and ultimately volume. There's a 25% decrease in the width of bone during the first year after tooth loss and this continues over the next few years. Finally, missing even one tooth may have emotional consequences; many people feel less confident about their smile when they are missing teeth. If you're currently missing any of your teeth, consider replacing them with dental implants, which can look and feel just like natural teeth.



ABOUT THE AUTHOR

› *Dr. Irene Marron-Tarrazzi is a Board Certified Periodontist at Brickell Periodontics, specializing in dental implants and treatment of periodontal diseases. She's a visiting Assistant Professor at NSU and UF and a National and International speaker in her field; BrickellPerio.com.*

CHEER UP

Fitness regimens, vitamin supplements, doctors visits, dental care and prescription and topical treatments are just some of the ways we boost our health. Add smiling to the list – it's fast, free and extremely effective.

TEXT BY STACY WYNN

HEARTY SMILE

Smiling has been shown to lower the heart rate, which temporarily reduces blood pressure and can, in fact, relax the entire body. People who smile and laugh more may be less likely to develop heart disease.



MOOD IMPROVEMENT

Go ahead, make smiling a habit. Putting a smile on your face, even a false one, leads to an increase in endorphins that can completely alter your mood.



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Want your clients and co-worker to trust you more? Give them a genuine smile. This is not only good for business, it's good for personal relationships as well. The world is built on good social health.



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Imagine Scarlett Johansson in your hot tub or Bruce Willis in your kitchen. Not to mention extra cash in your pocket. Does your home, mansion or condo have what it takes to be the movies?

TEXT BY SANDY LINDSEY



Filmmakers are looking for spacious homes with character. Even interesting properties that are too tight and without much light, which won't qualify for film, can be used for still shoots or cast/crew housing (this is especially useful if you're a seasonal resident).

Rental fees can range from a few hundred for a photo shoot to several thousand per day for a blockbuster. Rates vary based on the production budget and the length of the shoot – sometimes there's even funds to move your family to a hotel during filming. The catch? Be sure you're really ready to turn over your well-maintained home to an army of people who are going to come in and take over. Still interested? The first step is to contact your local film office to let them know your home is available and get a list of location service resources; FLReel-Scout.com.



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WEALTH PRESERVATION

So you've had great success in business and are ready to expand, buy your slice of paradise or leave a legacy in your name. Here are a few reasons estate planning should be part of your current success strategy, and not something to put off for yet another day.

TEXT BY JACQUELINE AUGUSTO, ESQ.
AUTHOR PHOTO BY MARIA BRITO



You've accumulated a substantial amount of wealth, have a beautiful wife and 2.3 children. You've always dreamt of leaving a legacy at your alma mater. If it's not in writing, you can say goodbye to dreams of alma mater glory. The best way to ensure that your wealth is distributed to those you love is by executing a Will & Trust. A Trust will protect your family's privacy, allow your family to avoid a probate nightmare and set the guidelines for the creation of a charitable scholarship at your alma mater so that your legacy can include the gift of education. Advance directives, statements regarding your care in the event of incapacity, are crucial for the world-traveling entrepreneur.

Part of the thrill of being an entrepreneur is enjoying the benefits that come along with it. Condo in Aspen? *Check!* Boat docked in Bimini? *Check!* Vacation home in St. Barts? *Double check!* Now, how about if the butler who keeps your mountainside cabin in Aspen in immaculate shape slips on the ice and takes a nasty tumble that leaves him with a fractured hip? With a potential loss of gainful employment, he may turn to you for compensation, especially if all your real estate is owned in your individual name. A successful estate plan includes a careful review of your assets and the creation of various LLC's that will ensure the protection of your assets from creditors' claims.

Nobody likes the thought of death or taxes, but the fact is both are inevitable...and entrepreneurs are just as likely to die driving home from the office as the average working Joe. When the time comes, Uncle Sam will come knocking on the entrepreneur's door to collect the Estate Tax due...and those estate tax rates are astronomical. Working with an estate planning attorney will help you come up with the right strategies to preserve your assets during life and after death while making sure your loved ones are cared for if the unforeseen happens, and that your business carries on without interruption. While entrepreneurs tend to like high-risk and high-rewards, wealth preservation is the safest bet any entrepreneur can make to keep enjoying the high-life for life.



ABOUT THE AUTHOR

› *Jacqueline Augusto is the Principal of Augusto Law Group, P.A., focusing on estate planning, probate, guardianship and trust administration. She's a graduate of the University of Miami School of Law and resides in Coral Gables with her family; AugustoLawGroup.com.*



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TINDER TALES

You're single. You live in the tropical haven that is Miami — an oasis for all things beautiful. You're finally ready to try *the* dating app everyone's talking about. Here are some Tinder stories our readers shared to put things into perspective.

TEXT BY FRANCESCA CRUZ

SAY CHEESE

"After exchanging a few messages and phone calls, I met up with Carlos after work for a drink. We ended up joking and laughing all night. I let him know I had an early photoshoot in the morning, so we made plans for the following week. He leaned in for a kiss, but I'm not a 'first date kiss' kinda gal. The next morning, the photographer was late in arriving so I made small talk with his wife and played with his baby. And then...he walked in...Carlos — the same guy I had just been on a date with the previous night was *also* the photographer and *married with children*. It still grosses me out to think about it."

— *Picture Imperfect*

STEP SURPRISE

"Over the span of a month, we exchanged messages, phone calls and plenty of Facetime. He finally invited me to dinner. On a previous occasion, he had canceled a dinner date claiming he wasn't feeling well...but I figured it was just nerves. We set the date for 8 p.m., but I'm an early bird, so I arrived at 7:30. And then, from the corner of my eye I saw him, sort of wobbling to the hostess counter, dragging one leg along. I scanned him up and down and noticed his disability. He had a clubfoot with an oversized shoe. It wasn't about the disability as much as it was about him not being forthcoming with me."

— *Best Foot Forward*

FACE PLANT

"She was as sexy as the 'all outdoors' — that's a southern term. A teacher, a Hispanic girl, funny and playful, I invited her to dinner and we got better acquainted. I did notice she appeared far more hyperactive in person than she ever came off on the phone. I just thought she was probably nervous. I know I was. She excused herself and went to the bathroom...when she returned she cozied up next to me and leaned in for a big wet kiss. About a minute into the kiss, I felt it. My gums and lips went numb. I had, without my consent, been drugged with cocaine from her lips. My face still hurts thinking about it."

— *Numb Me Not*

BIG SECRET

"When I met up with my Tinder crush one night, halfway through the date she revealed she was transgender. She never mentioned this on her profile or in our interactions before the date. Call me old-fashioned, but that's one piece of information I think is very important to disclose before a first date. I felt ambushed on the spot...*not* cool. I'm liberal in my thinking but someone else might've reacted differently. She was a 10 on a 10 scale, and a really great person. Of course I was curious after she broke the news, so we had a long convo about it — but I made it clear there would be no after-party."

— *Looking For Transparency*



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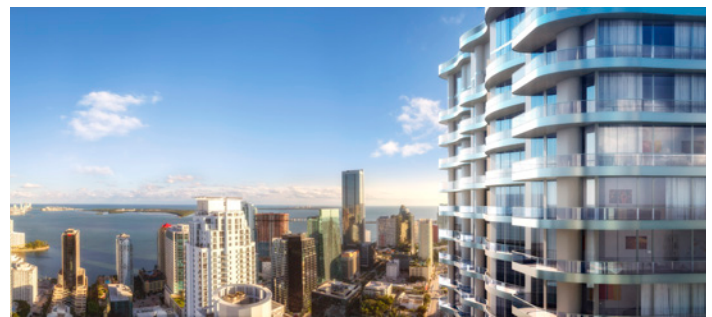
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SKY LIFE

Residents of Brickell Flatiron, the tallest residential tower currently under development in Miami, will awake each morning for cardio in the clouds and swimming above the sunrise.

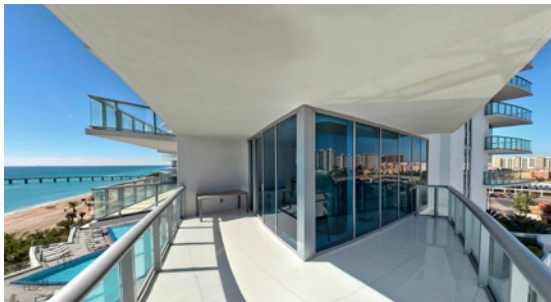
TEXT BY SANDY LINDSEY

In a move designed to create additional value for the residents of Brickell Flatiron's 548 units, developer CMC Group has opened the 64-story tower's rooftop up to the entire building with the creation of a Sky Spa that will include a pool, spa and fitness center perched more than 700 feet above street level, and several floors above the tower's penthouses. The Sky Spa concept echoes the rooftop spa and fitness center at Santa Maria, one of CMC Group's previous developments, which opened 20 years ago just a few blocks south on Brickell Ave.; BrickellFlatiron.com.



PRIME PROPERTIES

Regardless of how nice the views may be from your current office, home is where the heart is. Take a look at these top real estate offerings sure to take your life to the next level.



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BIZARRE REQUESTS

We interviewed executive and personal assistants around town to learn about the most bizarre requests they've had to fulfill in order to keep their jobs and stop their boss from yelling "You're fired!"

TEXT BY ESTRELLITA S. SIBILA

ISO UNICORN

"I was once hired by a very successful entrepreneur to help handle his personal life matters. I soon learned that he wanted me to help find him a wife. He handed me a binder with a look-book of women he was attracted to, education and experience requirements and a list of very specific characteristics he was looking for. He insisted she be left-handed (just like his mother) and he would only consider marrying a natural blonde. I quit after a few days since I couldn't find his unicorn."

— *Miss Match Maker*

COMPETITIVE REWARDS

"I once worked for a real estate broker who was a beast at closing deals. After every close, he'd reward himself with the same splurge: a bottle of 1996 Dom Perignon. He also had a list of pre-determined extras he wanted to treat himself to for achieving certain benchmarks — like a private concert with his favorite singer, a very rare Himalayan Birkin for his wife and a Sunseeker Predator 68 yacht. He definitely kept his eye on the prize and I enjoyed living vicariously through him."

— *Power Purchaser*

INTERNATIONAL CHASE

"I got a dream gig as the personal assistant to a major financier who relocated from Zurich to Miami with his family. He had several homes throughout the world and had plenty of money to burn. One day he sent me on a hunt for his wife's reading glasses that were left behind on a trip to Dubai. I had to track down the glasses with the car service they used and then personally fly to the other side of the globe to pick them up. I still don't know why they couldn't just order another pair!"

— *Far Sighted*

DIAPER DRAMA

"For weeks, my boss was nervous about her upcoming trip to Denmark, Norway and Sweden with her husband and 2 kids, both in diapers. It was the first time they traveled with the youngins. She asked me calculate how many diapers each child would need, research the availability of her preferred diaper brand at each destination and arrange for the delivery of the diapers at each hotel prior to her arrival. I don't have kids so I'd never even thought about how to source the perfect diaper abroad."

— *Diaper Rash*

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LIVE GREEN

Kermit The Frog might sing that “It’s Not Easy Being Green” but thankfully he’s warbling about his skin color and not the environment. It’s easy to start lowering your environmental footprint with the following tips.

TEXT BY SANDY LINDSEY



1. Electricity Save: Unplug appliances when not in use. When applicable, use a “smart” power strip that senses off appliances and cuts “phantom” energy use.

2. Thirst Quencher: Make your next reusable water bottle aluminum. It offers better insulating properties and calcium build-up doesn’t stick to aluminum like it does to plastic.

3. Clothes Try: Wash clothes in cold water when possible. As much as 85% of the energy used to machine wash clothes goes to heating the water. Also, try to air dry clothes whenever possible.

4. Faucet Wisdom: Make sure you have a faucet aerator on each faucet in your home and office. These inexpensive appliances conserve heat and water, while keeping water pressure high.

5. Perfect Match: Grab matches at the next restaurant or bar you visit. Most are made with recycled materials and all are biodegradable. Disposable lighters are not.

6. Tool Exchange: Share power tools and other appliances with people near you. You’ll get to know your neighbors while cutting down on the number of things you store.

7. Savvy Style: Read fashion labels and buy clothes that don’t need to be dry-cleaned. This saves on cleaning costs and cuts down on toxic chemical use.

8. Personal Electronics: Keep your cell phones, computers and other electronics as long as possible and donate them when the time comes so they don’t end up in a landfill.

9. Recycled Hardware: If you can’t donate your old electronics, recycle them. E-waste contains mercury and other toxics and is an increasingly dangerous environmental problem.

Tips compiled with the assistance of The Worldwatch Institute; WorldWatch.org.



◆

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CITY PLAY

Miami's ambassador for live music, by way of Atlanta, Isabella Acker, is at the forefront of The Prism Music Group. Through her role, she helps curate a creative community collective in the city.

TEXT BY FRANCESCA CRUZ

Isabella Acker is the supernova behind the community-wide effort that consists of events that include bonfires under the stars, movie nights, farmers' markets, live music concerts and creative workshops. This Southern charmer moved to Miami 7 years ago and fell in love with the potential she saw in our city. "In place of focusing on voids, I focus on the room there is to pioneer," she says. "All of the pop-up concerts, laid-back rooftop happy hours, guided city tours, farm-to-table dinners and intimate storytelling that I love to indulge and share in are the kinds of things I want to create, develop and make accessible in Miami." And she and her team have done exactly that — the second you step foot in one of her events, there's a sense of "Ah, yes, I could belong to this tribe." Her mantra is: "Go out there and create the city you want to be proud to call home.;" ThePrismMusicGroup.com.





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A FREELANCER'S FRONTIER

A dream to reshape the freelance workspace from a monotonous workplace landscape into surroundings designed to elicit one's inner Einstein and creativity has come to life in Miami with the arrival of KeyWorking.

TEXT BY YOSHI SANZ



KeyWorking is the world first innovator's hub. Imagine inspiring floor-to-ceiling windows with a view of Biscayne Bay, versatile co-work desks and private suites, a modern design library and a well-appointed kitchen and café. Current members include artists, designers and entrepreneurs. KeyWorking also hosts FUN Miami, an upbeat monthly gathering to drink beer and listen to a few stories of failure – because you learn more from missteps than successes. It's a great way to share, bond and network. KeyWorking is currently offering a 3-day free trial to potential members, subject to availability; KeyWorking.com.



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PLANET WOW

Nevermind where you're from or even where you call home, the world grows more global by the minute. Find out what this planet is all about with these tantalizing tidbits about the world we live in.

TEXT BY FRANCESCA CRUZ



1. Sizeable Sinkhole: The deepest water-filled sinkhole in the world is 339 meters deep. It's called Zacatón and it's found in Mexico.



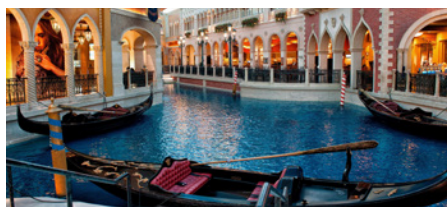
4. Expansive Shoreline: Praia Do Cassino in southern Brazil is the longest beach in the world, with an uninterrupted sandy stretch of 156 miles. Go ahead, you know you want to dive in!



7. Big Dip: The world's largest swimming pool, the Crystal Lagoon at San Alfonso Del Mar Resort in Chile, can hold 250 million liters of water. Its length stretches the equivalent of 20 Olympic-sized pools.



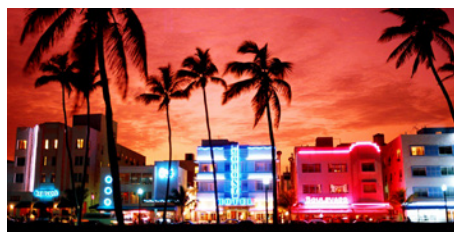
2. Massive Impact: The continent of Asia amounts to a total of 30% of the planet's total land area, but represents 60% of the world's population.



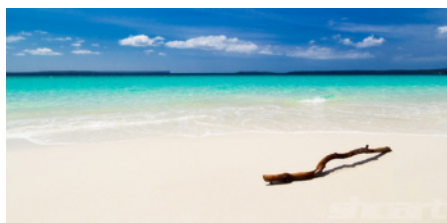
5. Sinking Treasure: With as many as 40 floods per year between March and September, Venice is slowly sinking at an estimated rate of 2.5 inches every 10 years, confirming its imminent fate as an underwater city of the future.



8. Melting Marvel: Glacier National Park contains some of the most beautiful, primitive wilderness in the Rocky Mountains. The number of glaciers has decreased from 150 in 1850 to 26 in present day. If current global warming trends continue, there will be no glaciers left in Glacier National Park by 2030.



3. Awesome Architecture: Miami Beach has the largest collection of art deco architecture in the world, with more than 800 buildings created in the eye-catching style.



6. White Sands: Hyams Beach, in New South Wales, Australia, is considered as having the whitest sand in the world. The population is a lucky 290.



9. Fun Drift: Legos continue to wash up on beaches around Cornwall, England, almost 20 years after a container carrying nearly 5 million pieces was knocked off a ship 20 miles from the coast.



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GROCERY GETTERS

They're being touted as the Ubers of groceries. These delivery services are sure to get your refrigerator stocked and your belly full in about an hour when you're too busy to go to the store yourself.

TEXT BY ANJA MALTAV

INSTACART

Stressed just thinking about your next Costco or BJ run? This grocery delivery app pairs hungry users with personal shoppers who will text you questions as they shop, aisle by aisle — just like a modern-day version of *Supermarket Sweep*. If an item on your list is out of stock, you can choose a replacement, or let the shopper know you want to skip it. First delivery is free on orders over \$10; after that, each order of \$35 or more is a flat \$5.99 for delivery within an hour and \$3.99 for a 2-hour window; Instacart.com.

SHIPT

Although it's not affiliated or endorsed by Publix, this new startup service is available from 8 a.m.-10 p.m. 7 days a week for everything at the place "Where Shopping Is A Pleasure" — except for cigarettes and booze. Most Publix BOGO promos are listed on the app but you can't use all of those clipped coupons adorning your kitchen counter unless you go in yourself. The required membership runs \$99 annually and gets you free delivery on orders over \$35; Shipt.com.

DELIVERY SQUAD

Touting itself as "The Affordable Grocery Delivery Service," these folks deliver on that promise with a flat \$2 delivery fee per order. Better yet, your groceries arrive at your doorstep within 2 hours, or you can set a date and time that's more convenient if you're ordering on-the-go. Working late? They'll deliver to your office. There's a \$50 minimum per order. Although there's only a small selection of items on the site, requests to add specific products are almost always granted; DeliverySquad.com.

GROCERY TAXI

Around since 2001, this family-owned company has become one of the leading online grocery shopping services in Miami, dropping off groceries on doorsteps all over town in their refrigerated, temperature-controlled trucks. Their fool-proof shopping lists allow you to schedule recurring orders all year round. There's no fee for orders over \$120 and the minimum order is \$80. Their brand new online recipe section allows customers to order all the ingredients of a dish with one quick click; GroceryTaxi.com.



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SMART TIME

If you're an IT geek who turns your nose up at Rolexes smugly declaring: "My phone is my clock" — here's what you need to know to choose the right smartwatch for you.

TEXT BY BILL LINDSEY

COMPARE & CONTRAST

Not all smartwatches are supported by all smartphone platforms. Make sure your choices are compatible or else be prepared to ask strangers for the time a lot more than you'd like.

TOUCH IT

Some smartphones are controlled via buttons while others are touchscreen-driven. Try before you buy. And make sure you can read the display without squinting too much.

LIFE'S SHORT

Always check battery life. Some smartwatches can go for days while others last for a few hours. Don't be the person who's late to a meeting because you forgot to charge your watch.

MANY FACES

Some smartwatches have more display options than others. If you change your mind a lot, choose one with a plethora of "faces." You'll get used to it in no time.

LIFESTYLE CHOICES

Outdoorsy types need a waterproof, no-nonsense timepiece with a strap that won't send it flying. More sedentary folks might opt for a watch that complements their favorite bag of chips.

APP ATTACK

Make sure your smartwatch supports all apps you live and die by. The best time-teller for you will make life easier no matter what time it is.

SUNSET

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ADVENTURE AWAITS

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TEXT BY ESTRELLITA S. SIBILA



SAILS & SUNSETS

Play skipper for a day or captain the high-seas for yourself on your next vacation. With the help of GetMyBoat, you can rent or charter more than 35,000 different vessels in over 143 countries. You can rent everything from powerboats and houseboat rentals to sailboats and yachts. Even jetskis and kayaks are available to you with a quick click on your smartphone. You'll be catching the sunset from your very own Lido Deck in no time; GetMyBoat.com.



GLAMPING GLORY

Now you can explore endless miles of highways and byways from behind the wheel of a cool RV, or bring your own shelter on the road with a high-comfort camper. Go from camping to *glamping* with Outdoorsy and their network of RV owners who are ready to let you roll out on their house on wheels — think of it as another gift from the shared economy. Outdoorsy is bringing you one step closer to the woods and away from your desktop; Outdoorsy.co.

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BALANCE MAKES BLISS

How does one find balance in life? First, ask yourself what makes you happy? Then, go in the pursuit of that. Lastly, keep nurturing that acquired balance in your life by including helpful advice that assists in prolonging your bliss.

TEXT BY FRANCESCA CRUZ



SOOTHING SMELLS

Soaptopia is an all-natural bath & body favorite among the eco-savvy. All products are free of synthetics, cruelty-free and handmade from essential oils and flowers. Best of all, everything in the collection is ultra healing to the skin and smells heavenly; Soaptopia.com.



GLOBAL AROMA

Aroma360 has modernized the century-old practice of using herbs and essential oils with its state-of-the-art diffusers and customizable fragrances. The brand incorporates the influence of scents with human behavior. Now you can smell like happiness; Aroma360.com.

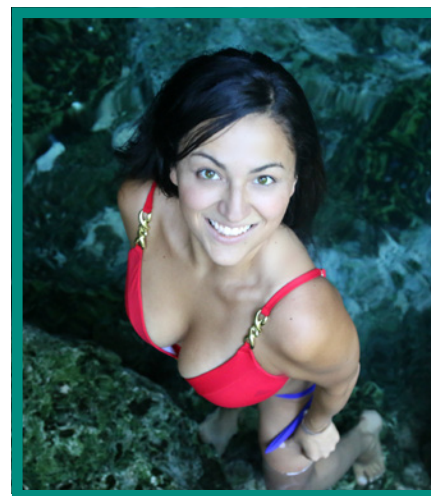


GIVING BACK

Karuna – Sanskrit for compassion – is a company that makes quality eco-friendly yoga towels that are super-absorbent and non-slip for those yogis who find balance in keeping a safe grip. Every purchase contributes toward the fight against Malaria in Africa; KarunaTowels.com.

PERFECT BALANCE

Balance is a choice. As a full-time professional traveler, I live my life for a living. However, that means that most of what I do is re-directed into my brand, and thus re-directed into work. The funny thing is, I realized in college that I have always been just short of a workaholic. So I chose to re-direct my work into a career that makes me happy. Travel makes me happy. When you enjoy something very much, when you're passionate about your choices in life, it doesn't feel like work. Finding balance is about realizing that everything in life is a cost-benefit equation. The things that feel like work, make up for the ones that don't; that, along with the right people and the understanding of when to let things go within that space, yields harmony. Think about it: You don't have to know how to sing well to get a great song stuck in your head; similarly, you don't have to know all the answers in life to find balance and happiness. This realization is what sets me free, it's how I live my life and the advice I offer the world.



ABOUT THE AUTHOR

› Stephanie Be is a Global Traveler, Influencer, Blogger & Social Media Consultant who travels the world for work (and play); TravelBreak.net.

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HEAD TO TOE FALL

Foxy gals, listen up: Be stylish and chic this season with advice from Chelsea Paris' Founder & Lead Designer, along with finding the apropos accessories that will make your ensemble stand out from the skulk — get it? Foxes, skulk, ok, ok.

TEXT FRANCESCA CRUZ



SUNNY SPECS

For designer eyewear, International Opticians has the latest in designs. This season it's all about LaFont frames from Paris; and of course their "Fall Is For Fendi" seasonal sale of both sunglasses and eyewear. Fashionable sunnies in The Sunshine State? It's a match made in paradise; 305.854.6191; InternationalOpticians.biz.



CHARMING ADORNMENTS

Catering to women of all lifestyles, the artfully crafted collections from Tarbay Jewelry are made with lots of charm and plenty of love. The line's Miami-based creator, Ana Sofia Tarbay, ensures each piece is feminine, fresh, stylish and, most importantly, affordable. A new Brickell boutique is on the horizon; Tarbay.com.



A STEP ABOVE

A favorite designer of celebrities around the world including Beyoncé, Taylor Swift and Lea Michelle, Chelsea Paris brings the coveted London look to shoe apparel. Try the python print strappy low & high-heeled sandals or the sexy black and lace ankle boots for the gal who's a little nice and a lot of rock 'n' roll; ChelseaParis.com.

STYLE STEPPIN'

People in London have a great sense of style with a bit of quirky playfulness that I really appreciate. They understand that fashion should be a fun, unique form of expression. Some of the shoe trends for the season include geometric lace details, color-blocking and grown-up fringe elements. The juxtaposition between the geometric lines with the soft, romantic quality of lace really appeals to me. For my Chelsea Paris Fall Collection, I was inspired by the streets of London and the chic edginess that you see while walking through the various parts of the city. I have a great open-toed suede and lace heeled bootie called the ODE that is available at Capretto for Fall. It incorporates these design elements. It's sexy but still elegant and sophisticated — it's definitely a versatile shoe with a lot of impact!"



ABOUT THE AUTHOR

› Theresa Ebagua is a Nigerian-born London-based designer who founded Chelsea Paris. After success in technology, she followed her passion for design. She attended Ars Sutoria in Milan, and spent time learning alongside artisan shoemakers in Italian factories; ChelseaParis.com.

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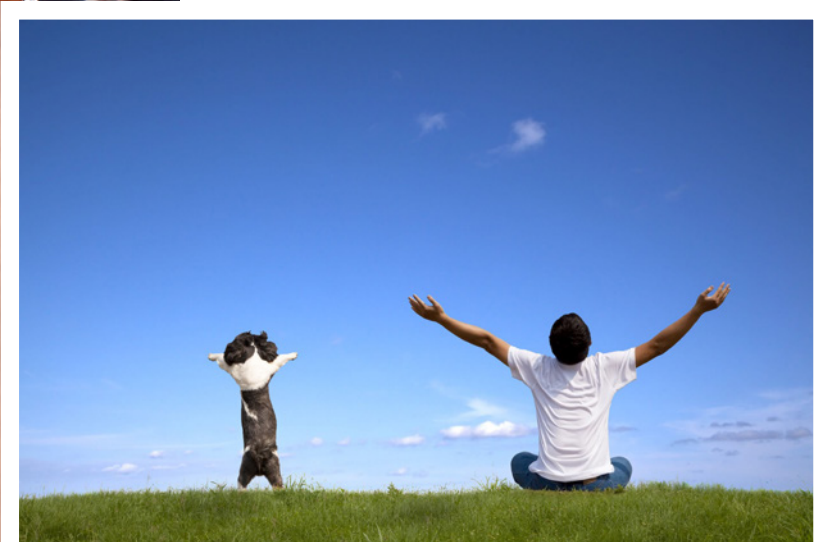


DR. DOGGIE, M.D.

Our pets cuddle with us when we've sprained an ankle or are stuck home with the flu. But did you realize just how much they help our overall health?

**TEXT BY MORGAN "THE SERVICE
DACHSHUND" LINDSEY**

The earliest evidence of the strong relationship between people and animals is the hand of a 12,000-year-old human skeleton found petting the remains of a wolf pup. Twelve millennia later, in the 1980s, doctors discovered that heart attack survivors who owned pets lived longer after the attack. Around the same time, they confirmed that the mere act of petting a dog or cat lowered blood pressure. Just recently, it was discovered that the presence of animals increases oxytocin, the hormone responsible for a positive mood and new cell growth. In psychological therapy, an animal is often brought in because its presence makes troubled children open up with their therapist sooner and more completely. From hospitals to the home, animals of all shapes and sizes are helping people live better. Just make sure they're housebroken!



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Are you an early-stage entrepreneur in need of legal advice but can't afford it? Well, the reality is, entrepreneurs can't afford to go without it. Turn to Dade Legal Aid's Venture Law Project for help on the A-Z's of your startup needs.

TEXT BY ESTRELLITA S. SIBILA

Launched with a grant from the John S. & James L. Knight Foundation in 2014, the The Venture Law Project has already helped over 450 qualified startups and creatives by matching them with pro bono attorneys who are helping them avoid costly pitfalls at the early stages of their businesses. Whether it's help with business formation, incorporation, corporate filing requirements, drafting key legal contracts, negotiating lease agreements, licensing, tax advice, raising seed funding or registering copyrights and trademarks, the Venture Law Project has a rolodex of lawyers available to help entrepreneurs find solutions. "We have an ambitious project," says Venture Law Project's Diana Acevedo. "We're here to increase the level of connectedness and organizational support for entrepreneurs, share resources and help startups grow while creating a solid foundation in Miami.;" DadeLegalAid.org.





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*Certain restrictions apply.



HAUTE EVE

Already have your Halloween costume all planned out but not sure where you're going to show it off? Reserve your spot at the hottest party in town and mingle with 1,000 other disguised-to-impress revelers at Vizcaya's Halloween Sundowner.

TEXT BY ANJA MALTAV



Miami's most exciting Halloween party is back on Oct. 30 with the 29th rendition of Vizcaya's Halloween Sundowner, an epic soiree that mixes outlandish costumes with breathtaking views of Biscayne Bay. This year's event features an evening filled with live bayfront entertainment by Spam Allstars and DJ A-Train, emceed by Joy Taylor of *The Ticket* and an Outrageous Costume Contest that will crown the Best Male, Best Female and Best Group categories. The open bar options include sips by Bacardi, Premiere Beverage, Bogle Vineyards, Michael David Winery, Wynwood Brewing, Miami Brewing and Biscayne Brewing Company. Bites throughout the night will be provided by Whole Foods, Crepe Maker, Catering By Loveables and other sponsors. Proceeds from the event will benefit the protection and preservation of Vizcaya Museum & Gardens; Oct. 30; 8 p.m.-midnight; \$140 for members; \$165 for non-members; Limited VIP tickets allow access to Vizcaya's Inner Courtyard with private bar, specialty drinks and catered food for \$250 per person; VizcayaHalloween.org.



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BLUME

nightclub

BLOOMING IN BRICKELL
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CAREER CONNECTIONS

When it comes to finding the right candidate for the job, companies from around the world turn to Tina Mughal of Mughal & Associates Corporate Recruitment to fill their positions.

TEXT BY ESTRELLITA S. SIBILA



When you meet Tina Mughal, you're immediately lured in by her high energy, contagious smile and British accent. An entrepreneur at heart, she always dreamt of one day personally making an impact on the ever-changing and dynamic recruitment industry. Today, after 25 years in the field, she oversees Mughal & Associates, one of Miami's most successful global placement agencies that's working to match mid-high level opportunities to job seekers who are looking for a career, not just a job. "I feel extremely optimistic about the South Florida job market," she says. "Our main areas of growth for job placements have been within the technology, engineering, accounting and finance fields."

Having lived in Miami for 18 years, she finds that the city is not only the best place in the world to call home, but also the perfect hub to establish business in the U.S. and serve as a gateway to LATAM & The Caribbean. "There was no other place in the world where I wanted to start our business," she says. "It's incredible being able to make an impact on the

South Florida economy and workforce." As a high-growth company, Mughal and her team are focusing on growing internal recruiting operations organically and externally, while looking to replicate offices in other major cities.

Although her work schedule may be more intense than most, when she's not helping candidates and clients connect or building her firm and services, she loves to travel internationally and enjoys cooking her favorite Indian dishes. She also treasures a fun day spent at the beach or dining with family and friends around town. It's about balance and living life to the fullest – both at home and at work.

So what's on the horizon for her company? Well, there's plenty, she reports. "We're very proud to be hosting a few community events in the area," she says, mentioning that a standout event her firm is particularly proud of is a partnership with Brit Week to host a special gala dinner. "Our event will allow companies from the UK and South Florida to come together and further strengthen business relations"; MARecruit.com. **BM**



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AUTHORING YOUR FUTURE

That's my story and I'm sticking to it! In fact, we all are. Standing by the stories we tell ourselves throughout our lives is human nature. But how can we flip the script? It's easier than you might think.

TEXT BY DENA ROCHÉ



We all frame ourselves in different ways, and these chapters add up to the story of our life. For example, you may be “the smart one,” “the artsy one,” or “the pretty one.” We define ourselves with these stories, and whatever your story is, it tends to come true because you believe it. A story can set you up for success or condemn you to failure before you even start.

One popular story is “I can’t do math.” This story shapes educational studies, career paths and opportunities. Because someone tells themselves they stink at math, they may avoid expanding their tech skills or considering any job that’s too numbers-oriented. Their story makes it hard for them to see themselves as anything other than what they perceive.

Clearly, a story has the power to shape paths and limit future opportunities, unless it is rewritten. But how did the story get started in the first place? “Most stories start when we’re very young,” says California-based Life Coach Emily Boorstein. “We make it up based on limited information we get from the outside world – it’s how our brain works.”

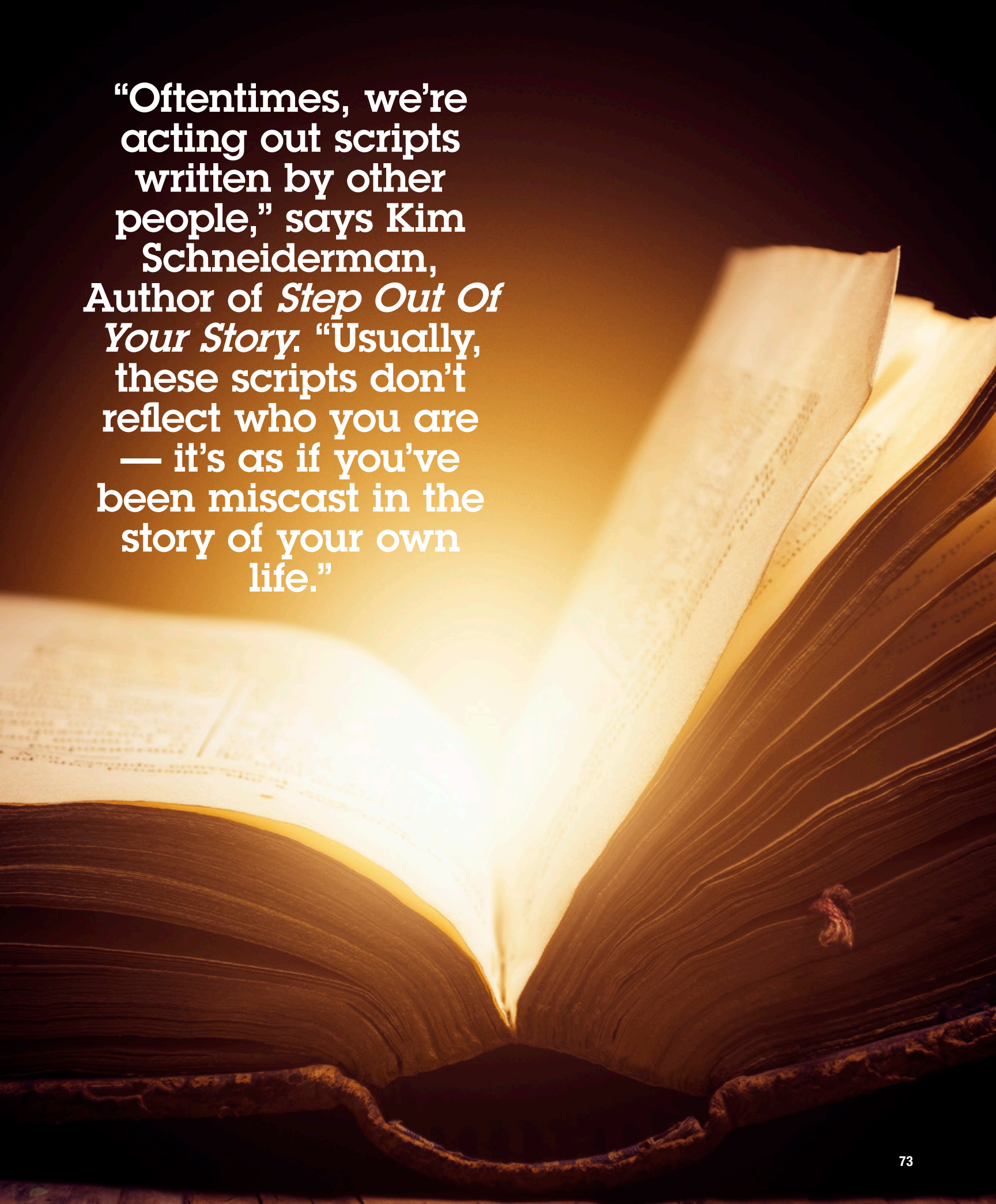
To make sense of the world, our brain synthesizes the enormous amount of information we receive into these simplistic stories. “Stories are based on beliefs, and beliefs are a network of thoughts that are embedded in the brain in the form of neural patterns. So, on a neurological level, our stories

are ‘wired’ into the brain,” says Miami-based Wellness Expert Gabrielle Pelicci, Ph.D.

What’s more, most of the stories about ourselves are formed during childhood. If you were sent the message that you were stupid, unattractive or not athletic, you likely unconsciously took it in and made it your truth. “Oftentimes, we’re acting out scripts written by other people,” says Kim Schneiderman, Author of *Step Out Of Your Story*. “Usually, these scripts don’t reflect who you are – it’s as if you’ve been miscast in the story of your own life.”

Once we have a belief about ourselves, our nature is to find evidence that continues to reinforce the story. For example, someone might hold up the “D” they got in geometry and their ACT math score as “proof” that they’re not mathematically inclined, while ignoring the fact that there were once in charge of accounting for a small business. We may grow and change as people, but our stories don’t seem to evolve with us. This is why a beautiful, thin woman looks in the mirror and still sees the fat teenager who got teased at school.

“The clients I work with who make the slowest progress carry limiting beliefs from childhood. Every time I hear ‘I can’t do this’ or ‘I’m not the type of person who is good at this’...I cringe to myself because I’m not working with the person sitting in front of me, I’m working with an amalgamation of negative voices accumulated over a lifetime,” says Zan Hogan, a coach with



“Oftentimes, we’re acting out scripts written by other people,” says Kim Schneiderman, Author of *Step Out Of Your Story*. “Usually, these scripts don’t reflect who you are — it’s as if you’ve been miscast in the story of your own life.”



HappyAlley. “These voices sabotage all of our great work, and quite often the tipping point between failure and getting what you desire results from believing you can have it all.”

So how can we go about rewriting our negative stories? The first thing we need to do is to figure out what limiting beliefs we carry around. Author Byron Katie suggests asking a few important questions about any belief: First, is it true? Secondly, do you absolutely know that it’s true 100% of the time? How do you react and what happens when you believe your thought? Finally, who would you think you would be without that belief?

What most people realize is that it’s pretty easy to poke holes in their stories when they shift their mindset to prove it false rather than true. For instance, if you believe you aren’t smart enough, you look for clear evidence of times when that was not true and then remind yourself of those times on a daily basis. “You need to build up a case against your inner critic,” advises Pelicci. “You have to feed and grow the new story.” Because your old story had years to gain a stronghold in your mind, it will take some time for you to believe your new one. However, according to Pelicci, your daily affirmation should provide you with an instant sense of relief and you should see a significant shift within 90 days.

Not only can a new story initially be challenging for us to internalize into a new belief, it can also be hard to get others to see you in a new light. If you’ve always positioned yourself as the “doormat” and suddenly start enforcing boundaries, you can expect you’re going to get some pushback; or if you always said you weren’t athletic and then tell people you are going to run a marathon, they’ll likely tell you a thousands reasons why you can’t. This is why it’s easier to reinvent ourselves when we move or take an extended trip. However, simply finding a new group of people aligned with your new image can also do the trick. If you join a runner’s group, everyone else sees you as a fellow athlete because they don’t know your old story.

Writing new scripts for our lives is an exercise in being mindful and present. It requires the ability to recognize that our inner critic is rooted in the past, but we’re living in the present. We all create our own realities based on how we choose to view an experience. The trick is to be able to see ourselves as we are today to shape a more positive future. “Once we decide to no longer believe the old story, the future is limitless,” says Author Barb Schmidt, who penned *The Practice*. “When you do that, you can look at today and decide what kind of story you want to write.” **BM**

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Auto Focus

“The most fulfilling part of my job is watching the company grow and giving opportunities for employment positions to great people.”

Growing up paging through *Motor Trend*, *Car & Driver* and *Road & Track* magazines, Rick Barraza dreamt of one day having his own new car. After he made it happen, he knew he would enjoy helping others feel the exhilaration of driving off in the car of their dreams. “I’m blessed to do something that puts a smile on people’s faces when they first get their new set of keys,” he says. As the VP & Managing Partner of Brickell Motors, he takes great pride in providing transparent and personalized service to his car-buying clients who appreciate the great range of prices and choices available. “I believe our passion and work ethic is what sets us apart,” he says. “We truly want to grow our company, give more employment opportunities and establish our brand as a company that people want to work for and do business with.”

Quick Facts

Words of wisdom: “Always think positive in the midst of adversities, and always be grateful!”

Ocean lover: “I have enjoyed boating most of my life; if I were not in the automotive field, I would be in the boating industry so I’d have more time on the water.”

Winning qualities: “I’m very spiritual, competitive and grateful.”

Favorite pastimes: “Mountain biking, playing drums and walking my Yorkie with my wife.”

Text by Estrellita S. Sibila; Photo by Ximena Etchart

Rick Barraza is the VP & Managing Partner of Brickell Motors; 665 SW 8th St.; 305.856.3000; BrickellMotors.com.





Solid Solutions

“My job allows me to be intellectual, social, passionate and caring all at the same time.”

Who would have ever guessed that helping start a college fraternity would lead Thomas B. Jelke, Ph.D., to a lucrative career in consulting? He’s a motivator and educator who provides strategic planning, research, program assessment and team-building services to a portfolio of colleges and universities, fraternal organizations and non-profit clients through his company t.jelke solutions. He attributes his success to living by the CADIF philosophy: Commitment, Attention to Detail and Immediate Follow-Up. It’s an old-school mentality, but it’s increasingly relevant today when you want people to remember you and your company. When he’s not working, he’s giving back to the community. “I was always taught to be involved in my community through service and civic engagement,” he says. Today, the same rings true as he serves as the Board Chairman of the Miami Parking Authority where he’s able to make a difference in government without being a politician.

Quick Facts

Favorite Tastes: “I love the Old Fashioned at the Regent Cocktail Club in Miami Beach. For bread pudding, it’s a tie. I like Chef Roly Cruz-Taura’s version at Little Palm Island and the one at Commander’s Palace in New Orleans.”

Cha-cha-champion: “I used to compete as a ballroom dancer – it was nothing major like you see on TV, but I was pretty good at Salsa, Merengue, Argentine Tango and East Coast Swing!”

Words of wisdom: “Be impeccable with your word and always do what you say you are going to do.”

Text by Estrellita S. Sibila; Photo by Ximena Etchart

Thomas B. Jelke, Ph.D., is the CEO of t.jelke solutions; 3100 Brickell Ave.; 305.978.5951; tjelke.com.

Tech Achieve

“Technology changes so frequently that knowledge in this arena can be powerful when making decisions as to what direction to go in next.”

Jose Francisco Jouvin is all about clear, effective and affordable communication. As the U.S. GM of Convergia, Inc., a world-class provider of voice, data and Internet services for residential, business and wholesale customers, he’s responsible for strategically expanding the brand’s position within the U.S. territory. “Convergia services every type of customer,” he says. “I get to meet and work with stellar individuals to solve their communication and data needs every day.” When working with clients, he believes in being accessible, truly listening to their needs and delivering upon those expectations. Customer service is what sets the business apart and his goal is to always offer the most reliable and affordable custom-based solutions available. “At the end of the day, we connect people in order to keep their operations moving,” he says. “We make their wants and needs top priority in everything we do.”

Quick Facts

Plated pleasures: “I absolutely love good food and wine – it’s one of my favorite pastimes!”

Entrepreneurial spirit: “I’m always on the lookout for great ideas for startups and where the world of technology is heading.”

Secret to success: “Discipline and consistency.”

Best advice he can offer: “Do your work and always be prepared.”

Text by Estrellita S. Sibila; Photo by Ximena Etchart

Jose Francisco Jouvin is the U.S. GM for Convergia, Inc.; 1000 Brickell Ave., Ste. 910; 786.437.6363; Convergia.com.







Strong Force

“I always strive to do my best and to do it with passion. I don’t do things for the money; my goal is to always build something valuable.”

Media powerhouse Riccardo Silva, President of MP & Silva, helms one of the Top 3 sports media distribution companies in the world with 20 offices worldwide. While he thought he’d one day join the family business selling detergent and soap, he developed an interest in the television rights industry back in the ‘90s when it was a relatively new field. “I’m proud to have been able to assemble a team of professionals who are very focused and coordinated in helping build a global business,” he says. When he isn’t managing his company, he’s dabbling in other ventures. His most recent endeavor is teaming up with Paolo Maldini to launch Miami’s sole professional soccer club, Miami FC. “Our goal is to assemble a team that will win tournaments and be among the best teams around,” he says.

Quick Facts

Where he got his start: “My first job was working in the press office of the New York City Marathon.”

His work mantra: “I believe that an idea is 20% of the work while execution makes up the other 80%.”

Best habit he’s developed: “I like to drop off my sons at school every day – it’s great bonding time!”

Favorite word: “Forte, which means *strong* in Italian. It reminds me of Forte Dei Marmi, the town in Italy where I summered as a child.”

Text by Estrellita S. Sibila; Photo by Ximena Etchart

Riccardo Silva is the President of MP & Silva; 1001 Brickell Bay Dr., Ste. 2310; 305.371.9760; MPSilva.com. 

P Powerful L Liaison

The key to great communication is your confidence, and these looks will definitely convey that at work and in life.

Photographer: Nick Garcia for BlindLight Studio

Styling & Creative Direction: Jhon Jairo Santos

Styling Assistant: Gustavo Espinoza

Hair: Cassy @ Blo Blow Dry Bar, Midtown Miami

Makeup: Joshua M. Ribadeo @ M.A.C Cosmetics

Models: Anna Marie Reilly & Nikola Masonicic for NEXT Models

Photography Assistant: Richard Mestre for BlindLight Studio

Production: Angela Bonilla for BlindLight Studio

Location: Keyworking LLC Offices; 888 Biscayne Blvd., Ste. 505; Keyworking.com

Jewelry & Timepieces: Kirk Jewelers; 142 E. Flagler St., Downtown Miami; KirkJewelers.com



On her: Button shirt by Balenciaga layered with short dress by Anthony Vaccarello, both @ Neiman Marcus, Bal Harbour Shops. Roberto Coin "Pois-Moi" 18k yellow gold & diamond necklace, alongside Roberto Coin 18k yellow gold earrings from the "Chic & Shine" collection. On her wrist: Rolex in 18k rose gold "Cellini Date." On him: Button shirt by Salvatore Ferragamo and blazer by Lanvin, both @ Neiman Marcus, Village of Merrick Park. On his wrist: Patek Philippe in 18k rose gold "Nautilus." All jewelry and timepieces @ Kirk Jewelers, 142 E. Flagler St., Downtown Miami; KirkJewelers.com.



Suit by Stella McCartney @ Neiman Marcus, Bal Harbour Shops. Bag by Chloé @ Capretto Shoes, South Miami. Neck-tie scarf, stylist's own. Left arm: Rolex steel & yellow gold, 36mm Datejust with a mother-of-pearl & diamond dial and Roberto Coin 18k yellow gold and diamond "Pois Moi" ring. Right arm: 18k yellow, rose and white gold & diamond "Pois Moi" bangle/bracelets, alongside 18k yellow & white gold diamond "Scalara" ring and 18k yellow gold & diamond "Pois Moi" earrings; All by Roberto Coin. All jewelry and timepieces @ Kirk Jewelers; 142 E. Flagler St., Downtown Miami; KirkJewelers.com.



Blazer jacket by Balmain and velvet trousers by Emilio Pucci, both @ Neiman Marcus, Bal Harbour Shops. Bag by Balenciaga @ Capretto Shoes, South Miami. Left arm: 18k yellow/white gold & diamond "Scalara" bracelet, alongside 18k yellow gold & diamond "Primavera" bracelet; both by Roberto Coin. Right arm: Roberto Coin 18k white gold & diamond "Pois Moi" ring; 18k yellow & white gold with diamond "Double Join" reversible bracelet, alongside 18k yellow gold & diamonds "Olimpia" ring; both by Chimento. All jewelry and timepieces @ Kirk Jewelers; 142 E. Flagler St., Downtown Miami; KirkJewelers.com.



On her: Intricate vest by Herve Leger and belt by Altuzarra; both @ Neiman Marcus, Bal Harbour Shops. 18k rose gold & diamond "Appassionata" choker necklace, alongside 18k rose gold & diamond "primavera" bracelets; all by Roberto Coin. On him: Blazer by Etro and shirt by Valentino, both @ Neiman Marcus, Village of Merrick Park. Trousers @ Alexander McQueen, Bal Harbour Shops. On his wrist: 18k yellow gold Submariner with blue ceramic bezel & blue dial by Rolex. All jewelry and timepieces @ Kirk Jewelers; 142 E. Flagler St., Downtown Miami; KirkJewelers.com.



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FIAT

A woman with her hair pulled back, wearing a green sleeveless shirt with military-style details like a collar and buttons. She is wearing a gold cuff bracelet on her left wrist and a ring on her right hand. The background is dark with some light sources.

Dress by Altuzarra @ Neiman Marcus,
Village of Merrick Park. 18k yellow
gold & diamond "Bamboo" earrings,
alongside 18k yellow gold with diamond
"Bamboo" cuff bracelet and 18k yellow
gold & diamond "Armillas" rings. All
pieces by Chimento. All jewelry @ Kirk
Jewelers; 142 E. Flagler St., Downtown
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TEXT BY ESTRELLITA S. SIBILA
PHOTOS BY XIMENA ETCHART




AMY ZAKARIN

PRESIDENT/OWNER

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Amy Zakarin is a publicist and natural storyteller who builds profiles for people, companies and causes through her firm Zakarin Martinez Public Relations. “My work revolves around the creation of strategic editorial media and partnership campaigns for successful brands,” she says. “My goal is always category leadership and excellence.” Zakarin has always been interested in *why* people do what they do, not just *what* they’re doing. “When we agree to work with



someone and sign a contract, I can guarantee I'm personally determined to play a vital role in their success, no matter what it takes." She learns about her clients' respective businesses, what motivates the leadership and what drives profits so that she can craft solid and thoughtful campaigns. During her downtime, she loves Nutella by the spoonful, can spend an entire day in bed reading a great novel or watching murder-mystery movies and is deeply passionate

about animal welfare issues. She's the chair of the Humane Society's Annual Brunch and is playing a central role in the Lolita The Whale retirement campaign. "The important thing that I've realized, at this point in my career, is that I can personally step up to the plate with a strength and conviction that brings national attention to causes that matter to me," she says. "The rewards of my years of hard work feel very real at this stage. I'm extremely grateful."



AVRA JAIN

FOUNDER
VAGABOND GROUP

Avra Jain swapped a career trading bonds on Wall Street for a career converting neglected properties into desirable holdings. She turned her hobby of converting languishing lofts into fabulous spaces to a full-time endeavor and has been rehabbing properties and amassing real estate ever since. “Where people would pass on opportunities, I would see the volume, the future light and an incredible space,” she says. Leaning on her skills as an engineer, she takes a hands-on approach in the design and execution of her projects. “Though people see me as a risk-taker, I’m actually



not – the fundamentals behind why I do what I do are pretty sound...although they *are* outside the institutional box.” Always paying attention to what is trending and in demand, Jain particularly enjoys making historically important properties relevant again. Next on the restoration agenda: the Miami River Inn, the oldest hotel in Miami built in 1909 in Little Havana. “So many people don’t even know this place exists near Downtown and across from the Miami River,” she says. “I think people will be surprised to see what has been in their backyards all this time and

to learn the history of the Riverside area.” Jain herself is full of surprises. Among them, she’s competed in the National Track & Field Championships for Race Walking, co-produced an award-winning documentary called *Dark Days* about homeless people living underground in the NYC train tunnels, and posed for Steven Meisel for a Dolce & Gabbana international campaign. Her best advice: “Do your homework, be courageous and always trust your instincts!”



JOANNA SCHWARTZ

CEO/CO-FOUNDER

EARLYSHARES

EARLYSHARES.COM

Joanna Schwartz wanted to create, grow and lead a business that would fundamentally change how an industry operates and that's exactly what she's doing every day at EarlyShares, a company that makes capital-raising and investing more accessible, transparent and data-driven. "It's thrilling to build the future of real estate finance and help the industry adapt to an online world," she says. EarlyShares enables individuals to invest in



commercial real estate for as little as \$5,000. Her focus is on building the “next big thing” in commercial real estate: Property.com, a new portal that will be the web’s largest online marketplace for crowdfunding deals and property investments. “Women are vastly underrepresented in both the commercial real estate and technology industries, and raising venture capital as a woman entrepreneur is incredibly challenging,” she says. But, she adds, she hopes

to see that change in the years to come. Currently, she’s obsessed with 3D printing, shows off her ski chops on double black slopes, and credits her first job as a camp counselor as great preparation for leading a team. Her secret to success is recognizing and seizing opportunities when they arise. “Reputation is everything,” she says. “Shortcuts are never short. Be confident and bold and success will follow.”



ELENA LINARES

FOUNDER OF RAZZLEDAZZLE
RAZZLEDAZZLEBARBERSHOP.COM

Looking for a fresh start after fleeing an abusive relationship and moving to Miami in 1983, Elena Linares joined the team at Supercuts where she quickly climbed the corporate ladder, learned the ins & outs of the hair and beauty industry and reached her goal of not just becoming a Supercuts franchisee, but expanding her beauty-centric empire to include 12 locations throughout South Florida and Puerto Rico. “The key to my success is following 3 core values: outstanding world-class



service, an amazing ambiance and exceptional quality.” Being in the business helped her hone in on the untapped niche of male-centric grooming. In 2008, she created RazzleDazzle Barbershop, an oasis where men receive pampering with an edge of sexiness. “I grew up watching my mother pamper my father and I wanted to offer men who visited us the same genuine kind of primping and grooming,” she says. From the moment customers enter, it’s like walking into a *The Godfather*

meets *Moulin Rouge* movie where stylists wear corsets and tutus and are armed with razor-sharp straight-blades to tantalize and tame unruly manes and gnarly beards all over the city into perfectly groomed faces. Now that she’s grown the RazzleDazzle brand and it’s now a successful franchise, Linares’ fairytale is quickly becoming a reality. “My dream has always been to give others a platform to own a unique and successful business,” she says. “And I’m thrilled to be able to give people that chance.”



LORI ANN WARDI

CO-FOUNDER OF .CO

VP OF REGISTRY SERVICES FOR NEUSTAR

NEUSTAR.BIZ

Working at a big law firm in NYC may sound like a dream job, but Lori Ann Wardi vowed to quit practicing law before she turned 30 and chart a new course for her career. “While I didn’t know exactly what I would end up doing, I realized that a life spent climbing someone else’s career ladder was not going to work for me.” As business ideas came to mind, she would buy the related domain names, not knowing that one day she’d be known globally as the “Domain Diva.” “Before I knew it, I had hundreds of domain names




representing different business ideas, but no business built on any of them,” she says. Her “aha moment” came when she was offered a substantial sum of money to buy one of her domain names. “That’s when it hit me that there was real value in the portfolio of domain names I had amassed.” She later went on to co-found the company that launched the .CO domain, which has become one of the fastest-growing domains in the world. After Neustar acquired .CO, Wardi took on the role of VP of Registry Services at Neustar,

a position that has allowed her to help launch, build and grow the world’s most compelling new top-level domain brands. “Thanks to a historic expansion of the domain name system, there’s currently an epic boom in digital real estate,” she says. “Forget .com, .net and .org, now you can build your brand on a .buzz, .ninja, .guru and soon to include .miami.” She’s so passionate about the domain name game that her license plate appropriately reads “DOMAINS”. So what’s next? “I plan to stay in the middle of it all!” **BM**

THE *SUCCESS* GENE





Everyone has the capacity to dream, but entrepreneurs are compelled to see their dreams materialize, and will take on every challenge as an opportunity for growth and adventure. Do you possess the success gene? Read on to find out.

TEXT BY FRANCESCA CRUZ

After a quick glimpse at the images of a young Mick Jagger with his golden bowl haircut and lanky limbs lining the narrow white corridors of The Betsy, I made my way to my quarters for the night. I had the Writer's Room all to myself. It's a special space in the hotel for visiting writers that allows them alone time, and pleasant silence. A state of *le petite mort* for a storyteller.

The topic at hand: *What makes an entrepreneur?* I've been curious and doing research on the wanderlust gene. Identified as the DRD4-7 (Lichter et al, 1993), it's carried by 20% of the human population, and it's linked to increased levels of curiosity and restlessness. Those with the DRD4-7 gene appear to be plagued with an unquenchable hunger for exploration and adventure that can't be satiated no matter the amount of quests and journeys the individual embarks on. *Ha!* I thought aloud, if there's a gene for the *wanderluster*, there *must* be one for the entrepreneur. Both are considered impetuous souls – one thriving on possessing an insatiable pursuit of constant adventure, and the other, for the compulsion to execute complex enterprising undertakings. It

seems more probable for an individual to have an inclination toward travel and discovery, but to be consumed with a passion so great you'd go against all naysayers in pursuit of something (in most cases) never attempted before, and even considered at times preposterous by others, is amazing. Those individuals have got to be in some slim bracket of... say, 8%. It's human nature to want to fit in, to belong. To be accepted. For an entrepreneur, it's the opposite. Once success is acquired by the entrepreneur, the collective psyche changes their tune, but that space in between, when he or she is struggling to convince the world of their dream – it's a wretched and lonely place to be in.

Just imagine what it must have been like for Walt Disney to pitch an amusement park around the concept of a mouse, or the Wright Brothers describing the aeronautical engineering behind their first plane, or when Russian teacher Konstantin Tsiolkovsky documented the idea of rockets being used for space travel in 1898.

Andrew Carnegie protégée, entrepreneur and the early initiator of the personal success genre of literature, Napoleon Hill, believed that "when your desires are strong enough, you



will appear to possess superhuman powers to achieve.” *This* is the level of conviction, boldness, resolve and resilience one needs to have to be an entrepreneur. It’s accompanied, of course, by implacable passion, stealth discipline and decisive persistence – *of the superhuman kind*.

A study conducted by Tim Spector, Lynn Cherkas and Scott Shane of Case Western Reserve University determined that as much as 48% of entrepreneurial tendencies come from a person’s genetic breakdown. The type of self-esteem possessed by these individuals doesn’t come from assuming they will be successful, it’s not a result of faux cockiness and it doesn’t come from a certain level of education. Instead, it’s the result of the sheer will of knowing that skills and knowledge can be acquired, that he or she will stop at nothing to learn and achieve their goals. It’s in knowing that they’re capable of working tenaciously to see something through to the end.

A similar study spanning more than 6 years published by *Harvard Business Review* uncovered that the origins of the creative and often disruptive process for innovators is in 5 discovery skills: associating, questioning, observing, experimenting and networking. What’s more, innovators engage both sides of the brain as they leverage these skills to not just create, but to *execute* new ideas. And here’s the good news: If you weren’t lucky enough to be born with those qualities, the skills required can be cultivated.

“A study conducted by Tim Spector, Lynn Cherkas and Scott Shane of Case Western Reserve University determined that as much as 48% of entrepreneur tendencies come from a person’s genetic breakdown.”





“Knowing what our virtues are, becoming more introspective as to how to address our drawbacks, preparing our mind for what we want to achieve and being proactive can offset just about any challenge we may encounter.”

So you might have to go the extra mile, but it's never crowded there. For if entrepreneurial DNA is inside a small percentage of people, the ability to see, acknowledge and become proactive in regards to your shortcomings is possibly even more rare. Remember Albert Einstein? He was considered an oddball daydreamer. He had difficulty with speech when he was a child and flunked out of his university entrance exams. He was also an introspective person, who spent a lot of his time analyzing himself and feeding his curiosity about the world. That natural inclination yielded genius.

In the end, you can train your mind to do whatever you want it to do. This idea resonates beautifully with one of Mahatma Gandhi's famous quotes: *“A man is but the product of his thoughts...what he thinks, he becomes.”* That energy he describes – that intense fire in the belly – is in all of us. It's the universal intelligence we all exude as a unified collective. Knowing what our virtues are, becoming more introspective as to how to address our drawbacks, preparing our mind for what we want to achieve and being proactive can offset just about any challenge we may encounter. As Audrey Hepburn once said: *“Nothing is impossible; the word itself says ‘I'm possible’...”* – how's that for inspiration? **BM**

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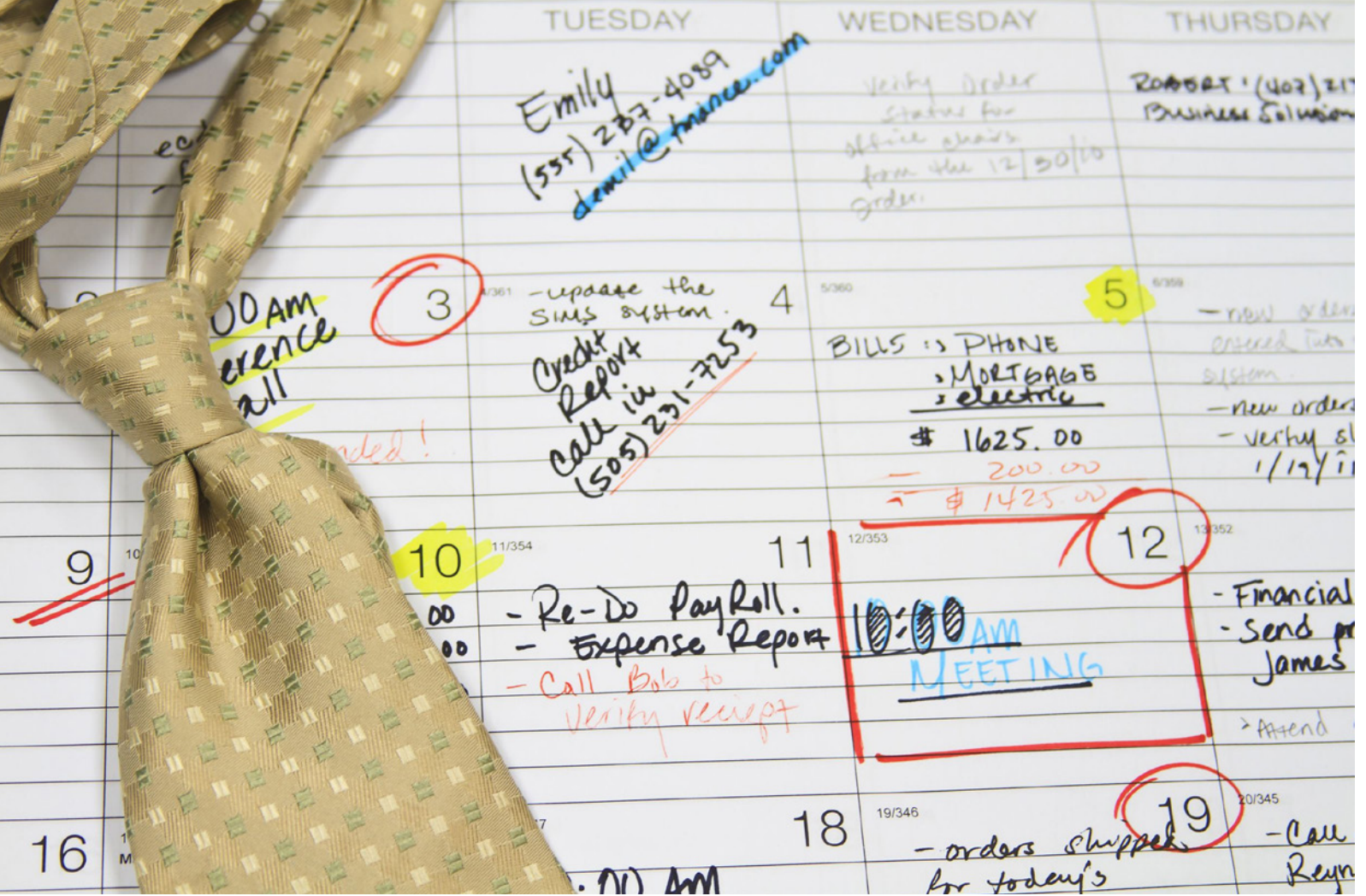
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WHEN OPPORTUNITY KNOCKS...

...you answer the door with a smile, of course. The life of the entrepreneur is filled with a whirlwind of tasks, duties and surprising adventures. Whatever is sent your way, be prepared by having these resources in your arsenal.

TEXT BY ESTRELLITA S. SIBILA



Task Complete

Staying organized is one of the hardest tasks in business. With so many emails, texts, IMs, tweets, posts, snaps and calls coming at you 24 hours a day, it's easy to lose track of who said what, when and where. What sets the successful entrepreneurs apart is a solid system to ensure that nothing falls through the cracks. While there's no one-size-fits-all solution, set aside some time to come up with a fail-proof strategy for follow-through and stick to it. Whether that means scheduling time in your agenda to prepare your weekly routine, creating reminders on your calendar or using task-based apps to keep control of the chaos, find the method that works best for you and implement it.

Elevator Pitch

"So, what do you do?" You'd be surprised by how many people respond to this question with a blank, puzzled look. As an entrepreneur, you often only have a few short minutes to convey your message to the world and help others understand your vision, your mission and any opportunities for business that are currently available or will open up in the near future. Don't blow it by failing to prepare a brief, compelling story that references the issues that your business is looking to solve and how you're approaching the matter. While preparing and delivering a great story is an absolute must, don't forget to listen just as much as you talk.



Picture Perfect

An image is a powerful way to convey a message. Do you have the perfect, print-ready photo that showcases who you are in a professional manner? When your latest selfie spree isn't up to par, work with a professional photographer to create a few options that represent who you are and what you do. Sure, you'd love your picture included with an expert column you wrote, on a blog quoting you as an expert or to accompany your bio online. Remember to let your personality shine and pick wardrobe options that are industry appropriate.



Renewal Break

One of the biggest mistakes entrepreneurs make is assuming that they have to work 24/7, 365 days a week in order to be successful. Well, if that sounds like you, rest assured that you're in the fast-lane to burnout. We're all human and we can only sustain being "on" for so long. Your mind, body and spirit need a break from your daily grind to recalibrate and reopen blocked creative channels. Set aside some vacation time in a setting that allows you to relax and push out the noise in your mind. When you return, you'll have a fresh brain and a new perspective to solve problems and take your business to the next level.

Referral Ready

The best entrepreneurs are the ones who "know people" and are great connectors. You need a good corporate lawyer to keep your agreements on point, a life coach to help you through the lows of business ownership and the best masseuse to break down those stress knots in your neck. Entrepreneurs understand that having a solid network to tap into when the need arises is a useful tool for success. They keep an ear out for opportunities for themselves and others. All great entrepreneurs know that it takes much more than a lonely drop of water to create a wave, and they are always ready to make a splash. **BMI**

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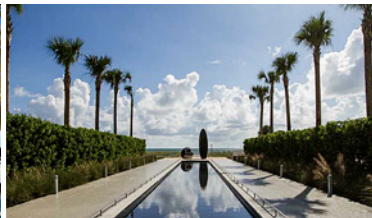
Casa del Mar # 11A

Enjoy direct and gorgeous beach views from this huge 3 bedroom/ 3 bath apartment. Enclosed balcony adds even more space than on the tax rolls. All bedrooms have walk-in closets , super spacious master bedroom with gorgeous bath. 3120 sq. ft of space and flow through apartment with views to the beach on the East and Biscayne Bay on the West side. \$2,500,000.



Casa del Mar # 7G

Spectacular and direct ocean, beach and Bay views from this completely remodeled apartment. Everything is brand new and never lived in! Porcelain floors, all top of the line appliances, custom closets , 2 walk-in closets in the master. Popular building with great amenities, security and tennis. \$1,690,000 or rent \$5800/mo.



OCEANA #503-S

OCEANA is the most luxurious and modern Residence complex in Key Biscayne. 500 feet of unobstructed ocean views and direct access to the beach. This gorgeous decorator ready apartment is ready for a happy family to move in. This Unit has 3 bedrooms, 1 staff bedroom, separate room for laundry, 1 huge family room (could be the 4th room) 4 Full baths, 1/2 bath for visitors, 3 assigned spaces and 1 storage. \$5,387,000.



OCEANA #805-N

OCEANA is the most luxurious and modern Residence complex in Key Biscayne. 500 feet of unobstructed ocean views and direct access to the beach. This New and Unique Building is a fusion of design and good taste... This Unit has 2 bedrooms, 1 separate room for laundry, 1 small den (could be the 3rd small room) 3 Full baths, 1/2 bath for visitors, 2 assigned spaces and 1 storage. \$2,587,000.



Daniel Gaviria
Broker



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Land, Sea & Air



MILLENNIAL M.P.H

Millenials are hard to typecast because they come from all walks of life, possess varying interests and have very distinct personalities. Some are all about the latest tech and fashion while others want to live in tofu houses to save the planet. It makes sense, then, that they can choose a vehicle that perfectly fits their lifestyle.

TEXT BY BILL LINDSEY
PHOTOS COURTESY OF RESPECTIVE BRANDS

LUXURY MEETS FUNCTION

Volvo's ultimate idea of luxury comes in the shape of the all-new Volvo XC90. For 2016, this vehicle for the ages aims to redefine the luxury SUV from the inside out. Powered by a turbocharged and supercharged 4-cylinder engine, it's jaw-dropping performance on the road is only eclipsed by its luxurious and comfy interior features, highlighted by premium leather, real wood trim and plenty of legroom whether you're driving, riding shotgun or spreading out in the second or third rows. Standard features include automatic emergency braking assist, rear collision warning and blind spot monitoring, ensuring it's one of the safest rides in its class. The user-friendly Sensus Connect Infotainment System responds at lighting speed to requests and has been heralded as one of the best systems on the market. The XC90 also features one of the largest cargo capacities around with optional air springs that adjust liftover height with the push of a button. This is one road warrior that talks the talk and walks the walk, no matter what the occasion; Starting at \$49,800; VolvoCars.com.



SUV WITH STYLE

Lincoln's MKC is the SUV you get when you don't want one that looks exactly like every other SUV. Unlike most SUVs that tend to resemble a shoebox with windows, the MKC features sleek lines and a lower stance, making it easier to get into and out of and much more nimble in tight city driving. It also gets much better fuel economy than the typical SUV, thanks to a turbocharged, 240 hp 4-cylinder engine. A 6-speed automatic keeps it moving along nicely at all speeds, while the optional all-wheel-drive and adaptive suspension makes this the vehicle of choice for driving through afternoon monsoons. Even the base model is very well-equipped and features standard front-wheel drive that allows it to zip up and down parking garage ramps like a chrome-accented gazelle while the xenon headlights light up the night. You'll also love the heated seats on the rare days of the year we see temperatures below 65 degrees. Starting at \$33,260; Black Label: \$46,455; Lincoln.com.



RETRO BUT BETTER

Ford's Mustang was born in the 1960s, when there was a very real chance of nuclear war. So it makes sense it launched as a sporty, insouciant little car with zero regard for practicality. The attitude was: "If we're going to be nuked tomorrow, we might as well have fun driving today, right?" The Cold War is all but forgotten but the Mustang endures, having survived several restylings over the years that gave it the look of either a brick, but not as attractive...or later as a cheesy wind-up toy, but not as sexy. Performance was sacrificed for fuel economy, making things even worse. Happily, Ford has now recreated the iconic Mustang, making it the best version ever. Because it's a car that can be tailored for the individual, you can have it equipped with a very sensible and refined 4-cylinder Eco-Boost engine that won't have the cops chasing you down the highway at night (they'd catch you in about 4 seconds) or as a fire-breathing, 435 hp beast that shreds asphalt. Best of all, they both look great; 10 models from \$24,200-\$62,195; Ford.com.



OUT OF THE BOX

Hondas are pretty much the Official Car of Millennials, most often in the form of a Civic. We know one Millennial who is so trendy that he's never actually driven his Civic (a high school graduation prezzie from the 'rents). Instead, he opted to fly to/from a not-that-distant college in carbon-spewing airliners many times over the past 4 years. For the less Kardashian-like Millennials, the upcoming return of the completely redesigned Element is exciting news. The Element is an aesthetically-challenged (it's seriously fugly) box on wheels, capable of swallowing bikes, kayaks, large dogs and who knows how many people. You can even rinse the interior after a trip to the beach. How cool is that? It's not fast, by any definition of the term, but it *is* fun. And practical. And best of all, if college didn't really work out for Jr., the Element's boxy shape is perfect preparation for a career as a UPS driver; \$29,000-\$34,000; Honda.com.



TECH SPEED AHEAD

When we think of electric cars, we either envision ourselves zooming along in silent splendor in a Tesla S, or bouncing around the neighborhood in a golfcart. Now there's a third option: the BMW i3. Having mastered hydrogen-powered cars, BMW has now mastered electricity. Powered by a 170 hp electric engine, the i3 has an operating range of about 80 miles, making this less than a stellar choice for a road trip to Orlando, unless you don't mind waiting 3 hours for the batteries to recharge... assuming you can find a 220-volt outlet. However, it's ideal for commuting to and from the office, with a stop at Whole Foods for some yak milk. An optional "range extender" (gasoline engine) lets you roam about 150 miles. Inside, you'll find seating for 4 pre-teen ballet dancers or 2 normal-sized folk plus the guy from *Game Of Thrones* and a really long extension cord. Starting at \$42,400; BMWUSA.com. **BM**



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983 MILES OF SUNSHINE

A newly engaged couple takes a break from wedding-planning insanity to rediscover The Sunshine State from coast to coast with a combined bucket list filled with wanderlust, adventure and plenty of surprises along the way.

TEXT BY JORGE ARAUZ & ESTRELLITA S. SIBILA



The Gardens Of Palm Beach Island

“WE’RE GOING ON A ROAD TRIP!” After weeks of adjusting itineraries and mapping a few of Florida’s Scenic Highways, we finally had the Holy Grail of road trips to plug into our chariot’s GPS. We decided the best car for this trip was the all-new 2016 Lincoln MKX, primarily because it features revolutionary seat-massage settings, a sound system that makes you feel as though you’re front-row at a concert and enough hi-tech safety features, legroom and trunk space to ensure we could rest easy on long stretches and still have plenty of extra room for souvenirs. But nothing could prepare us for all the surprises on land, sea *and* air we would encounter along the way.

THE FIRST 48 HOURS...150 MILES NORTH AND A JAUNT UP TO THE SPACE COAST. We wanted to take it easy the first day and just enjoy the curves of the road and Florida’s natural beauty. We drove up A1A with our ‘90s collection of mix CD’s on rotate. Throwback jams. Perfect for cruising through time and space while singing at the top of our lungs. A couple of hours into the trip, we took a detour that lead us through the mighty mansions of charmingly tucked-away Palm Beach Island, a place with perfectly manicured landscaping around every corner, jaw-dropping, sky-high rock formations, expansive ocean vistas and a beautiful *Alice In Wonderland* vibe that takes your breath away.

An hour or so later, we arrived at Vero Beach Resort & Spa, our home for the next few nights. The creative in-room amenities included a yoga mat for beachside sun salutations

and a fashion emergency kit in case your seams give out after a decadent dinner at Cobalt, the hotel’s restaurant. The area has lured in the likes of The Estefans, who own the art deco-esque Costa d’Este, a chic resort complete with its own Cuban-fusion restaurant and poolside bar tended by Sir Chad, a hilarious Alaskan transplant with the best pours in town. The only late-night option is nearby Bobby’s, open until 1 a.m. – *if* the local bar flies are up for an all-nighter.

We continued our ride north through the Indian River Lagoon National Scenic Byway until we hit Cocoa Beach: a surfer’s paradise and home to the legendary Ron Jon Surf Shop. We were welcomed to The Inn at Cocoa Beach by a pair of sleepy house-pups sprawled on the reception desk. This pet-friendly pad has darling dog sculptures in each room and cozy nooks for guests to enjoy. At this quaint home away from home you start your day with a fresh-baked breakfast in the dining hall before catching some sand and surf on the beach. When it’s time to wind down, the Inn hosts a nightly Wine & Cheese Social where you can meet and mingle with fellow guests. If you want a drink, hit up the Honor Bar in the lobby and fill out a ticket for your poison of choice. It’s pay-as-you-drink...but whatever you do, don’t try to cheat the system...you can be sure that someone or *something* will be watching you. Stay here and you can cross off “Staying In A Haunted Inn” from your bucket list. (*Check!*) Skeptical? Flip through a copy of *The Inn: A Cocoa Beach Ghost Story* by Ron Starr. You’ll become a believer in no time.

SPACE...THE FINAL

FRONTIER...OR IS IT?! What do two space-crazy kids do on Neil Armstrong's birthday? Well, they spend a day with a real-life astronaut, of course! Only about 500 people have taken a journey into space so it's pretty out-of-this-world to spend the afternoon touring Kennedy Space Center with retired NASA Astronaut Don Thomas (*another bucket list check!*). His 4th Of July mission in 1995 was famously delayed by a pesky woodpecker that attempted to build a nest on the space shuttle. It was hilarious to everyone watching on TV, but a real bummer for the crew anxiously waiting to take off.

When we sat down for lunch, we asked him what's been the most accurate space movie he's ever seen – a question he probably gets asked all the time. He didn't hesitate with a response: "*Armageddon*, hands down." We also asked if he's ever had a close encounter of the 3rd kind? Disappointingly, he hasn't. In fact, he explained that every supposed alien sighting always has a logical explanation behind it – like the time when a fellow astronaut saw his own urine floating in space and mistook it for a UFO.

After our Q&A session, we continued the tour of the Space Center. While on the way to a shuttle launch pad for some photo opps, he mentioned that on his first mission into space, he was asked for a boarding pass by NASA officials – just one of many pranks veteran astronauts would pull on the newbies. He ended up laminating his official boarding pass and still keeps it on him at all times even though he is long retired from space exploration...just in case a surprise mission pops up.

With our signed gold shuttle souvenirs packed up, we headed back up the coast in search of strange new worlds and civilizations – that's "Trekkie" for *north*.





Casa Monica, St. Augustine

**WITH DREAMS OF THE
FUTURE ON OUR MINDS,
NOSTALGIA BECKONED.**

When visiting “The Nation’s Oldest City,” which celebrated its 450th anniversary this year with a series of concerts and festivities, there’s no better place to call home in St. Augustine than Casa Monica, offering a luxe respite in what was once a courthouse (*Add staying at a former courthouse to your bucket list, and a former jail while you are at it!*). The lobby bar is the perfect place to wet your beak before heading into the charming town center. Chocoholics beware: There are more chocolatiers and artisanal chocolate stores in town than there are colors in a pack of Skittles. If you prefer craft cocktails over creamy chocolate, head over to Ice Plant Bar for hand-pressed seasonal cocktails at what was originally the town’s official ice plant. The place showcases the original bridge crane on rails over the bar that was used to pick up huge blocks of ice to be broken down and sold to local shrimp boats. Today, they use a variety of custom-cut cubes to keep cocktails cool and fresh.



Sunrise Hot-Air Balloon Ride

UP, UP & AWAY...AND BACK DOWN AGAIN. The thrill of catching the sunrise in the clouds lured us out of bed at 5 a.m. to head over to Orlando Balloon Rides. After being transported deep into the woods, we got in the hot-air balloon basket and readied for our ascent. With hardly a chance to feel the heat from the dragon breath flames that fuel the balloon, we began a swift drop back to Mother Earth, right at the edge of The Everglades. After the captain purposely collided into a few trees to slow down the balloon and soften the landing impact, we crashed into the marshy ground and quickly realized the only way to return to civilization was to hike back. To make matters worse, the pilot got a radio message that the grumpy landowner where we landed had fired two warning shots, and the sheriff was on the way. We weren't trying to *trespass*, we were trying to *survive*. After making it through a few miles of muddy terrain filled with prickly plants, pesky insects and raging wildlife, we headed back to the hotel room wondering whether or not we should check off this adventure as another bucket list accomplishment.



Orlando World Center Marriott

IT'S A GRAND WORLD AFTER ALL. The Orlando World Center Marriott is Vegas-style, sans the casinos and sub-par all-you-can-eat buffets, though you definitely won't go hungry here. Forget The Magic Kingdom, this place is *soooooo* much better! Our room number was 21,000 something – way too many numbers to remember during a weekend stay. Throughout our visit, we relaxed in our suite, ate at all 5 restaurants on site, had a drink (or 3) at all the bars and even grabbed a pick-me-up at the on-site Starbucks in between much-needed spa treatments. The army of culinary staff members here are among the best

in the country, and the diverse, ever-evolving menus make this place not only a great escape for the entire family but a bonafide culinary destination in its own rite. We even got our fitness on by hitting the greens at Hawk's Landing Golf Club and swimming a few laps at the Falls Pool Oasis, featuring a pair of 200-foot winding waterslides, a 90-foot speed slide, a kid's splash park and multiple pools with waterfalls. The resort also boasts one of the largest convention and event spaces in the country, making this the perfect place to work and play...and a great homebase for our weekend exploration of Orlando-area attractions.



Florida's Cultural Coast

IT'S ALL ABOUT LIFE'S LITTLE PLEASURES.

During a brief diversion to Lakeland, we were ready for a much-delayed bite to eat. We couldn't resist a stop at the birthplace of one of our favorite homegrown shops: Publix: "Where Shopping Is A Pleasure!" With a tour around Publix Headquarters complete and a Pub-Sub and some tropical fruits for snacks in hand, we checked off another bucket list item and happily headed over to the Gulf Coast to reunite with old friends we hadn't seen in ages. We called The Vinoy Renaissance home for the next couple of days, enjoying the views of the marina, cocktails and craft beers on the outdoor patio. We also treated ourselves to a private chef's tasting at Marchand, where Israeli-born Executive Sous Chef Alon Hershkowitz surprised us with a multi-course wine-pairing feast that had us enjoying every piping-hot bite with gusto. Just a few blocks from the hotel, The Canopy at The Birchwood offers handcrafted cocktails and lite bites in a swanky rooftop lounge area with cozy cabanas, fire pits and sprawling bay views at sunset.

A BEACH-HOPPING AND BELLY-BUSTING ADIEU.

On our final leg of the trip, we were looking forward to wiggling our toes in the sand and diving in to some warm Gulf waters on Florida's "Cultural Coast." We started at Manatee Beach on Ana Maria Island. It's a place where relaxation reigns supreme, and you can spend all day floating as calm as a manatee in *perfect*-temperature water. We took in the sights and waves along Bradenton Beach Scenic Highway and enjoyed one final dip at Siesta Key Beach, frequently touted as "America's Best Beach." With a deep, sandy expanse lined by shallow lagoons, it's no wonder this quartz-sand beach is a winner.

With our bellies grumbling, we made one last stop for a final calorie-rich hoorah – at BrewBurger in Venice, Florida. We ordered to our belly's delight, knowing that in just a few hours we'd be back home, gearing up for our wedding and meal-prepping to get back in shape after the uninhibited indulgence of the past few weeks. You can bet that the next time a road trip opportunity arises, we'll gladly accept the challenge with a unified "I Do!" **BM**



Giuletta Ulloa

"Everything I Touch Turns To Gold!"

Top Producer In EWM's Key Biscayne Office 2010 - 2014



Key Colony IV # 173
3B/3,5B plus family room.
Extra-large unit. Huge terrace.
\$1,150,000



Oceana Key Biscayne
PH2-S - 7B/7,5 B. \$19,000,000
1105-S - 2B + DEN/3,5 B. \$2,850,000 - For Rent \$ 9,500



Key Colony II # 528
2B/2B - Sunny unit facing South. New marble floors throughout.
\$840,000



Key Colony I # 1038
2B/2B. Exquisite remodeled NE corner slope.
\$1,799,000



Jade Beach at Sunny Isles PH 4504
5B/6.5B. Two-level Penthouse. Flow thru unit.
\$6,900,000



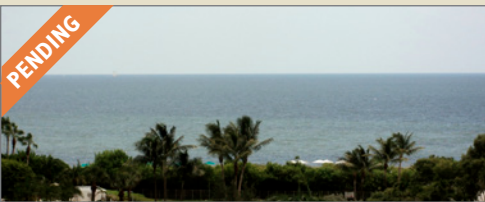
Mint # 2603
2B+Den/ 2,5 B. Fully furnished unit. Riverfront building. Great views.
\$610,900. For Rent \$3,200



400 SUNNY ISLES # 1801 A
3B/3.5B. Corner unit w/ 260 degrees views. Private marina . 55 ft. boat slip available.
\$1,870,000



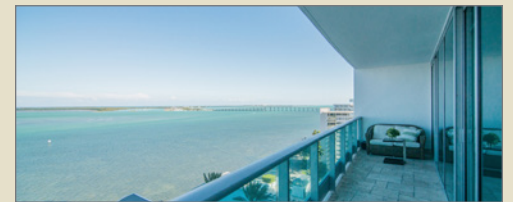
1561 South Miami Ave
7B/6,5B. Elegant home in Brickell area.
\$2,990,000. For rent \$12,000



Commodore Club West # 713
2B/2B. SE views. Impact windows.
\$799,000



3855 Bird Rd - Commercial Opportunity
Best corner lot. Residential, Offices, Retail, Restaurant, etc.
\$3,990,000. For rent \$13,000



Jade at Brickell # 1503
2B+Den/3B . Direct bay views. Marble floors throughout.
\$1,385,000



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The World's Best Cuisine On One Island

October 9-25, 2015

Key Biscayne, referred to as an "Island Paradise," is known for its silver-sand beaches and beautiful parks, but the hidden secret is a multitude of world-class restaurants. In October, everyone will be able to Taste Paradise: "The World's Best Cuisine on One Island."

From October 9-25, 2015 Key Biscayne restaurants will offer a culinary trip around the world with prix fixe menus. Restaurants fall either into a casual or fine dining category.

The First Annual Taste Paradise gourmet event, organized by the Key Biscayne Chamber of Commerce, came to the Island Paradise of Key Biscayne when one of their marketing committee members, Belen Nunez, brought the idea from her previous experience, working with food festivals in Memphis, TN. "I know the restaurants, they are part of my daily work, and as a follower of their businesses, I believe Key Biscayne has many gastronomic options with very high-quality cuisines."



TASTE Paradise Key Biscayne

"A diverse selection of restaurants that showcase the best of Key Biscayne cuisine are being featured," says Chamber of Commerce Marketing Committee Chair Nora Camejo. Chefs from participating restaurants are creating dishes from exotic parts of the world and will be offering a variety of cuisines, ranging from Argentine to Indian. "Key Biscayne's dining culture is just as diverse as its residents and visitors," added Camejo.

Taste Paradise is organized by the Key Biscayne Chamber's Marketing Committee: Nora Camejo, Chair, Publisher of the Key Biscayne Lions Club Directory & Graphic-Web Designer; Naydu Commenoz, Owner of Commenoz Gallery; Vivian Galego-Mendez, Managing Broker of EWM Realty Int'l Key Biscayne; Marcos Kwasniewski, Nahuen-Patagonia Flavors Marketing Director; Belen Nunez, The Islander News Marketing Director and Mary Tague, Owner of Toy Town.

Casual Dining: Breakfast \$10, Lunch \$15, Dinner \$25 | **Fine Dining:** Breakfast \$15, Lunch \$20, Dinner \$35

The Restaurants

ARCHIE'S GOURMET PIZZA

Casual Dining
Lunch | Dinner



600 Crandon Blvd., #130
Key Biscayne, FL 33149
305.365.5911

Special Event

Sat., Oct. 17
7 p.m.

Live DJ & specialty drinks

A kid-friendly restaurant plating Italian staples such as pizza in a room with red-checkered tablecloths.

AYESHA SAFFRON INDIAN RESTAURANT

Fine Dining
Lunch | Dinner

Ayesha



328 Crandon Blvd., #115
Key Biscayne, FL 33149
786.953.4761
AyeshaSaffron.com

Special Event

Wed., Oct. 21

Vegetable samosas
tasting

Fine Indian cuisine with roots in the Western India State of Maharashtra.



BOATER'S GRILL
Casual Dining
Dinner



Bill Baggs Cape Florida State Park
1200 Crandon Blvd.
Key Biscayne, FL 33149
305.361.0080
LighthouseRestaurants.com
Seafood restaurant in No Name Harbor with perfect views.
Complimentary State Park admission after sunset.

Special Event
Thurs., Oct. 15
7 p.m.-11 p.m.
Cuban extravaganza with whole roast pork, live music & dancing

CLÁSICA VICTORIA
Casual Dining
Breakfast | Lunch



Clásica Victoria



638 Crandon Blvd.
Key Biscayne, FL 33149
786.803.8536
ClasicaVictoria.com

Special Event
Fri., Oct. 23
Mini pastry tasting with an amazing espresso coffee

A deli & gourmet space that serves as a reference point of European cooking in Miami.

CANTINA GRILL
RITZ-CARLTON KEY BISCAAYNE
Fine Dining | Dinner



DUNE
RITZ-CARLTON KEY BISCAAYNE
Fine Dining | Lunch



KEY PANTRY
RITZ-CARLTON KEY BISCAAYNE
Fine Dining | Breakfast



455 Grand Bay Dr.
Key Biscayne, FL 33149
305.365.4500

This casual, oceanfront restaurant features the best of regional Coastal Mexican cuisine and South Florida's largest tequila selection.



455 Grand Bay Dr.
Key Biscayne, FL 33149
305.365.4500

Dive into a juicy burger while admiring the ocean view at Dune, the oceanfront burger lounge located within The Ritz-Carlton.



455 Grand Bay Dr.
Key Biscayne, FL 33149
305.365.4500

Eat. Drink. Shop., an open-style marketplace café, is the newest addition to the resort and dining options.

RitzCarlton.com/en/Properties/KeyBiscayne/Dining

Taste Paradise Friends





COSTA MED
Fine Dining
Lunch | Dinner



260 Crandon Blvd., #46
Key Biscayne, FL 33149
305.361.7575
CostaMedBistroKeyBiscayne.com

Special Event
Sat., Oct. 24
Reopening celebration
& antipasto tasting

Contemporary continental cuisine combining flavors of Mediterranean, European, Greek, Caribbean, Asian & South American dishes.

FRANCESCO'S AT THE TOWERS
Fine Dining
Dinner



1111 Crandon Blvd.
Key Biscayne, FL 33149
305.361.8883

Special Event
Fri., Oct. 16
Complimentary
bottle of wine per couple

A cozy Peruvian seafood restaurant offering inventive ceviches and other traditional dishes.

THE GOLDEN HOG
Casual Dining
Breakfast | Lunch | Dinner



91 Harbor Dr.
Key Biscayne, FL 33149
305.361.1300
TheGoldenHogMarket.com

Special Event
Sun., Oct. 11
Bakery tasting

Daily menu options, healthy salads and made-to-order sandwiches, artisanal cheeses, gourmet food items and specialty deli meats.

KAZUMI, MODERN JAPANESE
Fine Dining
Lunch | Dinner



260 Crandon Blvd., #16
Key Biscayne, FL 33149
305.361.2675
KazumiRestaurant.com

Special Event
Thurs., Oct. 22
Sake tasting

Modern Japanese cuisine, izakaya, robata and sushi bar in a trendy fun atmosphere!





LA BOULANGERIE BOUL'MICH

Casual Dining
Breakfast | Lunch



328 Crandon Blvd., #125
Key Biscayne, FL 33149
305.365.5260
LaBoulangerieUSA.com

Special Event
Thurs., Oct. 15

Mini croissant tasting
with a unique variety
of flavors

One taste will transport you to Boulevard St. Michele in Paris when dining at this artisanal bakery & restaurant.

LISBOA GRILL

Fine Dining
Lunch | Dinner



328 Crandon Blvd., #112
Key Biscayne, FL 33149
305.967.8826
LisboaGrillRestaurant.com

Special Event
Fri., Oct. 23

A variety of
Portuguese tapas
with wine tasting

A culinary delight bringing the real taste of Portugal to Key Biscayne and Miami.

MILANEZZA

Casual Dining
Lunch | Dinner



700 Crandon Blvd.
Key Biscayne, FL 33149
305.646.1001
Milanezza.com

Special Event
Wed. Oct. 14

Special menu combined
with wines from Pernod
Ricard.

A raffle for a limited-edition
wine.

An Italian concept with a Latin American soul.

MOTTO, JAPANESE FUSION

Fine Dining
Lunch | Dinner



260 Crandon Blvd., #47
Key Biscayne, FL 33149
305.361.8181
MottoCuisine.com

Japanese fusion cuisine with a variety of traditional and modern sushi and robata-style cooking.

Taste Paradise Media Sponsors



Carolyn Kosen
at Key Biscayne





NAHUEN - PATAGONIA FLAVORS

Casual Dining
Breakfast | Lunch



260 Crandon Blvd., #22
Key Biscayne, FL 33149
305.361.0662
Nahuen.com

A gourmet selection featuring the best Argentine products and freshly made, original recipe dishes and baked goods.

NOVECENTO KEY BISCAYNE

Fine Dining
Lunch | Dinner



620 Crandon Blvd.
Key Biscayne, FL 33149
305.362.0900
Novecento.com

Special Event
Wed., Oct. 14

Complimentary glass of champagne per person

Tuesdays & Thursdays 50% off a bottle of wine during Happy Hour
Casual elegant European-style bistro with Latin American influences and wonderful service in a seductive environment.

PARTIES BY PAT AT FAIRWAYS ON THE KEY

Casual Dining
Breakfast | Lunch



6700 Crandon Blvd.
Key Biscayne, FL 33149
305.361.6010
PartiesByPat.com

Special Event
Mon., Oct. 12
Signature hot crab dip

American & Continental cuisine for breakfast & lunch overlooking the 18th hole at Crandon Golf Course.

TUTTO PIZZA & PASTA

Fine Dining
Lunch | Dinner



328 Crandon Blvd., #111
Key Biscayne, FL 33149
305.361.2224
TuttoPizzaPasta.com

Special Event
Tues., Oct. 13
Pear ravioli & spinach agnolotti tasting night

A welcoming trattoria where one feels comfortable dining with the entire family.



1



2



3



4



5



6

DYNAMIC WORKSPACE

We spend a large part of our lives seated at our desk, so it's extremely important to *own* the space, not just organize it. The following help customize any desk to just about anyone's style and work habits.

TEXT BY YOSHI SANZ

PHOTOS COURTESY OF RESPECTIVE BRANDS

1. Uni Desk Set & Madison 6 Documents Tray **Cost:** Various prices **Why we picked it:** Uni desk accessories add instant class to an office in the form of exotic woods and silverplates. These understated, elegant accessories include a paperweight, pencil holder, small box and medium box. The Madison 6 document tray in bi-material, signed by Christofle's Studio, is the perfect complement. **Where to get it:** The Island Shop, 654 Crandon Blvd., Key Biscayne; 305.360.1389; TheIslandShop.com.

2. Thigmotrope Perch Air Plant **Cost:** \$22-48 **Why we picked it:** The Thigmotrope Perch Air Plant elevates desk plants to new levels while providing greenery that you don't have to worry about when away from the office. It looks great peeking over a computer monitor. Available in 7"-15" tall. Buy it with a plant or insert your own. **Where to get it:** TheSucculentSource.com.

3. Fish Paper Clip Holder **Cost:** \$25 **Why we picked it:** Designer Sevak Karabachian spent his childhood in his father's workshop watching him carve tiny animals and other miniatures out of scrap wood. That inspiration and a love of creating with his hands led to the smooth, hand-carved walnut Fish 'N' Clips that is magnetized with hand-painted white & gold leaf tail. **Where to get it:** CB2.com.

4. Guirri Environmental-Friendly Photo Frames **Cost:** Contact for pricing **Why we picked it:** All of the chic, sophisticated Guirri Frames are made using eco-responsible components, including all-natural beeswax, organic water-based pigments and rapidly renewal wood substrates. Available in a large variety of woods, colors and inlays to match any décor. Use several to put the whole family on your desk. **Where to get it:** GuerriniFrames.com.

5. Bell Desk Lamp **Cost:** \$249 **Why we picked it:** The contemporary with just a dash of retro styling of the Bell Desk Lamp adds character to any desk. The adjustable height and adjustable arm design allows the aluminum shade to focus a bright light on the project at hand. It's as attractive as it is practical. **Where to get it:** El Dorado Furniture; 2475 SW 8th St., Miami; ElDoradoFurniture.com.

6. Made By Humans Eco Staple Free Stapler **Cost:** \$9 **Why we picked it:** How can this be a stapler without staples, you ask? Outside-the-box brand Made By Humans designed the Eco Staple-Free Stapler to cut out tiny strips of paper from the corner of documents to use as "stitch" for up to 5 pages. It's ideal for paper shredders and never needs refilling. **Where to get it:** MadeByHumans.com. **BM**



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HAPPIEST HOURS

Smiles and sips are plentiful all day and night in Brickell — especially after a long day at the office. As the area skyline evolves, so do the happy hour options around town. And things keep getting better and better.

TEXT BY ANJA MALTAV

No one can argue that Happy Hour in Brickell is hot. “Once they clock out, people just want to have a little fun and not spend too much money,” says Fernando, who serves up his famous Ultimate Mojitos all day long upstairs at Lolita’s. “Before they even have a chance to sit down, people ask for our Happy Hour specials.” And the options are endless. On any given day, professionals rushing out of the office to head home are bombarded by promos online and in-person from restaurants and bars in the area. With so many in-your-face options, it’s hard to pick a spot. Over at Batch, Owner Kevin Danilo says they have daily Happy Hour specials that are always evolving. Their groundbreaking \$5-\$8 Happy Hour menu features heavy pours and big bites including all 14 of their draft beers on special as well as mouthwatering Cheese Pizza, Hong Kong Pork Tacos and Mud Pie plates, among lots of other major bang-for-your-buck options. Kaitlyn Davis, who tends the Front Porch Bar at Perricone’s, says the key to a successful Happy Hour is consistency. “It’s called Happy Hour for a reason,” she says. “The last thing people want to do after a long day at work is worry about what they’re going to order when they come up to the bar — the easier we can make it for them, the better.” Cheers to that. **BM**

Drink On

Batch: Mon.-Fri.; 5 p.m.-8 p.m.; \$5 menu includes Bacardi Rum, Jim Beam Bourbon, all draft beers + Batch bites; \$8 menu features Chivas 12 Scotch & Patron Tequila + Cheese Pizza and Hong Kong Pork Tacos, etc.; BatchMiami.com.

Dolores...Lolita: Upstairs Rooftop Bar & Downstairs Terrace; Sun.-Thurs.; 4 p.m.-10 p.m.; Fri. & Sat. 4 p.m.-7 p.m.; 50% off liquors, beer and select appetizers; DoloresLolita.com.

Perricone’s: Front Porch Bar only; 50% off drinks; Daily 4 p.m.-7p.m.; Various networking meet-ups weekly in addition to menu specials and customized cocktails upon request; Perricones.com.



GRAB & GO

Too busy to eat right on-the-go? Stock up on a few essentials that are easy to eat, a synch to prep and healthy enough to keep your waistline in check during even the most stressful workday.

TEXT BY ANJA MALTAV

Eating healthy on a packed schedule isn't always easy. Whether you work at home or from an office, that hangry feeling can creep up on you without warning. Don't have time to wait in queue at the drive-thru or to stop at healthier options for a bite? Keep your mood and appetite in check by making sure you have a few key ingredients on hand at all times to whip up a quick, healthy mini-meal in no time. If regular access to a fridge isn't an option when you're on the road, plan ahead and pack a portable cooler to bring along a few items that will quiet your crumbling belly and stop you from being so hungry you could eat a horse when you do have a chance to sit down and eat a proper meal. With a little foresight, you could save hundreds of dollars (and calories) a month on eating out. Your mood, metabolism, family and coworkers will thank you — and might even join you on your new habit. When it comes to your busy schedule, every second counts...make sure you're full and fed throughout the day in as little time as possible so you can focus on everything else on your endless to-do list. **BM**

Stock Up

Pouched Tuna: Just peel and eat this omega 3-packed pick-me-up — you can even throw in some greens, coutons and mayo right in the pouch and fork it up.

Fruits & Veggies: Apples, carrot sticks, celery...all are easily portable appetite satisfiers that you can add to any protein-packed meal as a side dish.

Protein Slices: Roll up in bread or a lettuce wrap and opt for low-sodium, nitrate-free brands like Hormel and Trader Joe's lunchmeats.

Flavor Savors: Stock up on portable packets of cayenne pepper, dill weed and curry to keep your tastebuds happy with a quick sprinkling.



SPIRIT SLINGER

Joel Mesa's cocktail construction at Bulla ranges from pure and simple to layered and complex — and every drink is perfectly balanced for your sipping pleasure.

TEXT BY
ESTRELLITA S. SIBILA

PHOTOS BY
XIMENA ETCHART

When you're looking for an airy, vibrant bar scene and a vivid cocktail, take a seat at Bulla Gastrobar and let Joel Mesa do the pouring. Mesa keeps cocktail connoisseurs coming back for his unique creations like The Bullfighter. "I love to play with deconstructing classic cocktail recipes and reconstructing them in an unrecognizable manner to produce a brand new, delicious creation." This savvy bartender is a Bulla original, arriving with the restaurant's launch. He attributes his bar skills to his former "bar geek" roommate and years of pouring and testing recipes. "Sometimes you get an ingredient in your head and it's like an itch you have to scratch, you *must* do something special with that particular ingredient or else." If you've ever wondered where business deals are closed, where politicians rub elbows and where the cool kids hang out to enjoy post-work pleasures, Bulla Gastrobar is the place you've been looking for — and you can rest assured that Mesa will make whatever drink you fancy with his signature smile; BullaMiami.com. **BM**



The Bullfighter

Highball Glass
1 oz Bulleit Bourbon
1 oz Dow's Port
1 oz Lemon Juice
2 oz Cranberry Juice
1/2 oz Simple Syrup
1/4 oz Aperol
Splash of Sprite
Orange Slices to garnish

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launches, announcements,
happenings, products & places
in and around South Florida.**

Text by

Sandy
Lindsey



Latin Entertainment At Its Finest

BARU, the hot Latin bar chain, and top nightclub Tucandela are joining forces to form the ultimate Latin nightlife destination. With BARU on the first floor and Tucandela on the second, each retains its own identity while flowing into an unparalleled combined experience, with the Uruguayan cuisine-inspired Garzon next door; BARUrbano.com; Tucandela.net.

Real Talk About Real Estate

The Real Deal 2nd Annual South Florida Real Estate Forum & Showcase will feature a who's who of distinguished real estate titans including Richard LeFrak, Gil Dezer, Nitin Motwani and Jeffrey Soffer, who will participate on panel discussions. It will also include over 40 exhibitors; Oct. 15 in the Moore Building in the Miami Design District; TheRealDeal.com/SoFlaForum.



Event Sprawl

Marc Anthony
Oct. 2-3
 601 Biscayne Blvd.
 Miami, FL
 786.777.1000
AAArena.com

TANGObsession
Oct. 3-4
 3385 NE 188th St.
 Aventura, FL
 305.466.8002
AventuraCenter.org

Miami Symphony Opening
Oct. 4
 1300 Biscayne Blvd.
 Miami, FL
 305.949.6722
ArshtCenter.org



Delight The Palate

A must-try for this month is the Rutini Encuentro Malbec from Argentina's most prestigious and beloved winery, a true expression of the varietal by one of the world's Top 30 winemakers, Mariano Di Paolo. Rutini's Encuentro wines are a perfect complement for any occasion. Imported by Graziano Imports; RutiniWines.com.

Smile On & On

Let's face it: Nobody wants a root canal, but if you need one, you want an endodontist to do it for you. Why?

They study 2 or 3 years in addition to dental school to get the specialty degree. Don't delay it or you may end up with an emergency. Not sure about next steps? Check out HQ Dontics Dental Center in Brickell and get expert guidance on your options; HQDontics.com.



Once

Oct. 6-18

201 SW 5th Ave.
Ft. Lauderdale, FL
954.462.0222
BrowardCenter.org

Cirque Eloize iD

Oct. 8-11

1300 Biscayne Blvd.
Miami, FL
305.949.6722
ArshtCenter.org

Ballet With Latin Flavor

Oct. 10-11

3385 NE 188th St.
Aventura, FL
305.466.8002
AventuraCenter.org

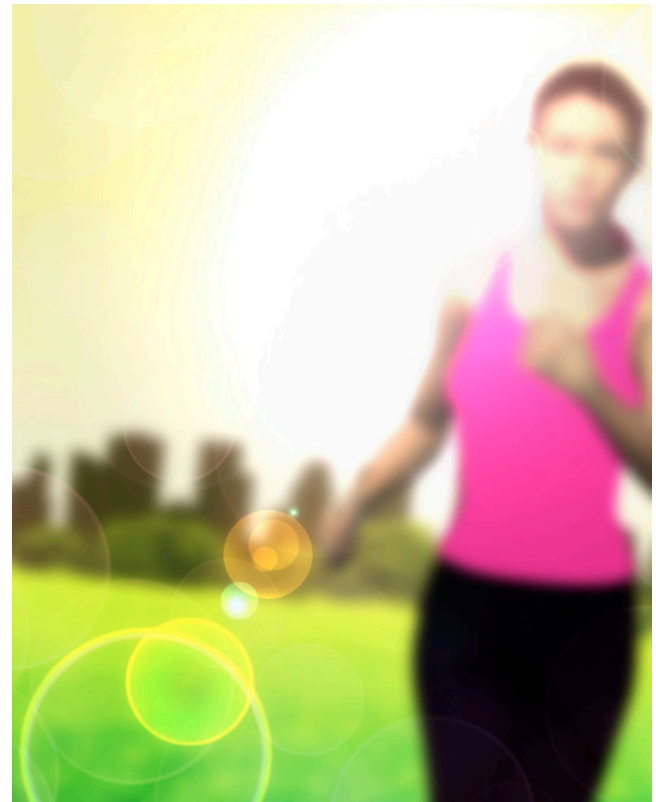


Giving Families An Extra Edge

The Early Development of Global Education (EDGE) knows how to put on an awesome fundraiser. This year's theme is "Tropical Island Lifestyle" with domino tables, Bacardi cocktails, Arandoza cigars, fabulous music, a silent auction and a Starbucks coffee station. Proceeds benefit families and children in need; TheEdgeHelps.com.

Race With Meaning

The race is on at the 20th Annual Susan G. Komen Miami/Ft. Lauderdale Race For The Cure on Oct. 17 at Bayfront Park. Lace up your sneakers and have a great time. Participation and donations bring us one step closer to a cure for breast cancer; KomenMiaFtl.org.



Event Sprawl

Deering Harvester Day

Oct. 11

16701 SW 72nd Ave.

Miami, FL

305.235.1668

DeeringEstate.org

Symphony Of The Americas

Oct. 13

201 SW 5th Ave.

Ft. Lauderdale, FL

954.462.0222

BrowardCenter.org

The Eve Of Jackie

Oct. 14-25

1300 Biscayne Blvd.

Miami, FL

305.949.6722

ArshtCenter.org



Screen Gems

GEMS 2015 will whet the appetites of festival-goers planning to attend the Miami International Film Festival in March by featuring films from Cannes, Berlin and Sundance Film Festivals. The 4-day lineup opens with *Brooklyn* by John Crowley and closes with *The 33* directed by Patricia Riggen; Oct. 22-25; MiamiFilmFestival.com.

Mexican-Style Sipping & Savoring

Say "Ole!" this October as Miami's only oceanfront Mexican restaurant, the aptly named Cantina Beach, livens up Saturdays with deals including \$12 margaritas and \$5 Mexican beer under an open-air palapa hut. Tequilier Heriberto Oviedo hand-selects a unique flight of tequila each month for \$29 plus tax and tip; RitzCarlton.com/KeyBiscayne.



Shen Yun Symphony

Oct. 15

1300 Biscayne Blvd.
Miami, FL
305.949.6722
ArshtCenter.org

Billy Guy

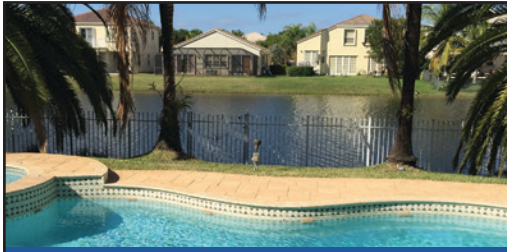
Oct. 15

1 Seminole Way
Hollywood, FL
800.745.3000
HardRockLiveHollywoodFL.com

Juan Gabriel

Oct. 16

601 Biscayne Blvd.
Miami, FL
786.777.1000
AAArena.com



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Rocio Useche (305) 796-6769
rocio.useche@gmail.com



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1,668 Sq. Ft.

Martha Dajer
(305) 710-0974
marthadajer@hotmail.com



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2 Bedrooms | 2.5 Baths
1,572 Sq. Ft.

Samira Ramirez
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samiramirez@gmail.com

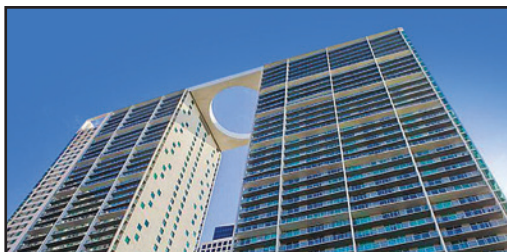


JADE RESIDENCES \$1.485M



1331 Brickell Bay Dr. #3109
2 Bedrooms | Den | 3 Baths
1,730 Sq. Ft.

Samira Ramirez
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samiramirez@gmail.com



500 BRICKELL WEST \$524K




55 SE 6 Street #4001
2 Bedrooms | 2 Baths
1,123 Sq. Ft.

Jenny Gonzalez
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jennygonzalezre@gmail.com



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Music Mavens Unite

It takes a quartet of themes to encompass the multi-genre 2015 Festival Miami including Great Performances, Jazz & Beyond, Music Of The Americas and Creative American Music. Expect vibrant concerts from the world's biggest names including Raquel Sofia, Natalia LaFourcade, Simone Dinnerstein, the Frost Symphony Orchestra and more; Oct. 16-Nov. 7; FestivalMiami.com.



Harvest Moon With A Twist

Philanthropists, foodies, art lovers and environmentalists will join together on the lush grounds of the Deering Estate for Wine On Harvest Moon: Spirits, Spells & American Lore. The name reflects the theme of an on-site coast-to-coast journey via different wine- and spirit-producing regions and their revered folklore; Oct. 24. DeeringEstate.org.

Event Sprawl

Alvin & The Chipmunks

Oct. 16

1300 Biscayne Blvd.

Miami, FL

305.949.6722

ArshtCenter.org

A Little Help From Our Friends

Oct. 17

3385 NE 188th St.

Aventura, FL

305.466.8002

AventuraCenter.org

Victor Manuelle

Oct. 17

1 Seminole Way

Hollywood, FL

800.745.3000

HardRockLiveHollywoodFL.com



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NOVIEMBRE
15

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Dogs Invited

Dogs will be joining their 2-legged companions at the 6th Annual Coral Gables Hispanic Cultural Festival. In addition to all the fabulous human-oriented art, culture, food and music, dogs will have their own space with snacks, water and canine activities; Oct. 24-25; GablesHispanicFestival.com.



Indulge Without Guilt

Seed Food & Wine Miami isn't your typical food festival. This weekend event has a special message that encourages one and all to savor and experience just how taste-conscious, sustainable plant-based living can be. In between bites and sips, take part in fitness workshops, yoga, urban gardening, a 5k run and more; SeedFoodAndWine.com

Dog Loves Books

Oct. 18-19

3385 NE 188th St.
Aventura, FL
305.466.8002
AventuraCenter.org

Orquesta Buena Vista Social Club

Oct. 22

1300 Biscayne Blvd.
Miami, FL
305.949.6722
ArshtCenter.org

Cheap Trick

Oct. 22

1 Seminole Way
Hollywood, FL
800.745.3000
HardRockLiveHollywoodFL.com

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Going To The Birds

It's birds, birds and more birds at Fairchild Tropical Botanic Garden from Oct. 1-4 during their 6th Annual Bird Festival. There are plenty of activities for all ages — including digital photo contests and watercolor classes — throughout the fest. There will also be off-site tours to Deering Estate, Bill Baggs Cape Florida State Park and Florida Keys Hawkwatching at Curry Hammock State Park; FairchildGarden.org.

Animate! Miami

Join the cast of Sailor Moon and other big names in animation, comic books, cosplay, comedians and entertainers as *Animate!* Miami takes over the entire Miami Airport Convention Center. Enjoy outrageous costume contests, challenging video games, hilarious comedy shows, plenty of exhibitors, artists and much more; Oct. 23-25; AnimateMiami.com.



Event Sprawl

Rob Thomas

Oct. 23

1 Seminole Way
Hollywood, FL
800.745.3000

HardRockLiveHollywoodFL.com

Bernadette Peters

Oct. 23

3385 NE 188th St.
Aventura, FL
305.466.8002

AventuraCenter.org

Ricky Martin

Oct. 24

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The Fittest Amongst Us

Athletes from 73 different countries and all 50 states descend on Miami on Oct. 2 for the CityBike Ironman 80.3 Miami. Whether you've been prepping all year to run, bike and swim, or are a sidelinier who simply wants to watch the world's top contestants perform, check it out; IronmanMiami.com.



Climb To The Top

On Oct. 30, exotic Jungle Island will play host to The Commonwealth Institute's 12th Annual Leadership Luncheon.

This year's keynote speaker will be Maryam Banikarim, Global CMO of Hyatt Hotels Corporation in an intimate and powerful conversation with Katie Kempner, Founder of Kempner Communications; CommonwealthInstitute.org. **BM**

Event Sprawl

Taylor Swift

Oct. 27

601 Biscayne Blvd.

Miami, FL

786.777.1000

AAArena.com

Chris Cornel

Oct. 29

1300 Biscayne Blvd.

Miami, FL

305.949.6722

ArshtCenter.org

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Oct. 30

3251 S. Miami Ave.

Miami, FL

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Encounters @ Jason Of Beverly Hills



WORTHY CAUSE

Jason Of Beverly Hills and Lisa Hochstein hosted a glamorous evening to support Resolve: The National Infertility Association.

1. Jason Arasheben, Lisa Hochstein, Tara Solomon
2. Jean Marie Kouri, Tian Kitchen, Carly Patterson
3. Michella Filipowicz
4. Lisa Hochstein
5. Will Gearin, Lisa Hochstein, Leslie Schreiber, Jason Arasheben





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Encounters w/ Volvo

POWER PEOPLE

Volvo honored *Brickell Magazine's* "Best Dressed Professionals" and *Key Biscayne Magazine's* "Most Beautiful People" with a swanky soiree at InterContinental Miami featuring fabulous door prizes, tours of the new Volvo XC90 and Saks Fifth Avenue Bal Harbour swag bags with cosmetics gift baskets and Foss Marai Spumanti. — Photos by Edward Leal

1. Allie Grant, Martin Melo, Julia Bennett, Jami Baker, Carlos Melo, Katherine Doble 2. Andrea Lindman, Neja Bahmadi, Roxy Magraner 3. Cindy Nevens, Edwina Walker-Wright 4. Sonia Succar, Alex Binelo, Claudia Succar Ferre, Violette De Ayala, Stephen Sproul 5. Matthew Beatty, Morgan McGrice, Victoria Beatty, Maria Wilson 6. Tara Solomon, Robert Hill, Christine Corson 7. Francesco Ganz, Gabriela Bakotova 8. Amy Adorno-Cunill, John Cunill 9. Frank Trelles, Elena Asher 10. Angela Bonilla, Gustavo Espinoza, Angeles Almuna, Stephanie Pidermann 11. Lynsee Hee Kyeong 12. Jolanda Marini, Bert Vegter 13. Jorge Arauz, Estrellita S. Sibila 14. Kenneth Damas, Andrea Cunill 15. Dr. Jeffrey & Kirsty Gibson

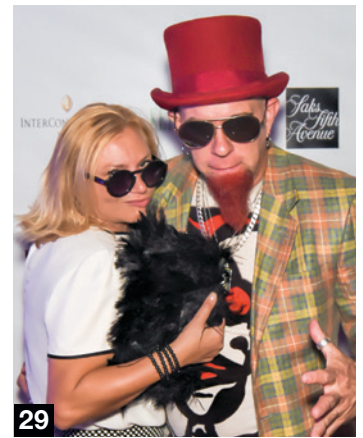
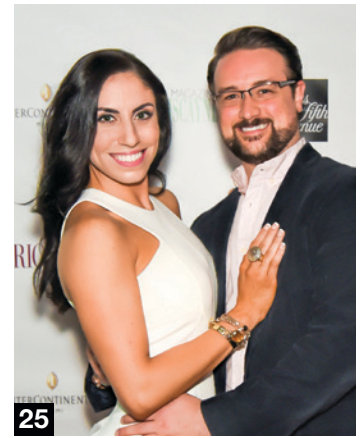




Encounters w/ Volvo



16. Andre Siegel, Lyanette Gaulion, Alexis McComb, Revati Roberts, Tracy Koço, Ana & Jorge Ordonez 17. Christine Corson, Jorge Arauz, Desiree Parth 18. Alejandro Hurtado, Carlos Julio Pabon 19. Stephanie Pidermann, Tracy Woodard, Marieta Pidermann, Pedro Pidermann 20. Ted Pike, Zara Ward 21. Daniela Rosette, Zara Hernandez, Michael Myles, Marilyn Myles, Elizabeth Urias, Frank Piedra 22. Aleyso Bridger, Esther Beniflash 23. Berit Griffin, Stephanie Grosman 24. Caro Pena, Samir Sabbag 25. Christine Corson, Brandon May 26. Jamys Guerrero, Margaret Jimenez 27. Johana Ravelo, Sandra Garcia 28. Laurent & Rita Issartel 29. Mariana Inkier, Floyd 30. Mariela Irala, Alejandro Duque 31. Shannon Allen, Mency Acosta



Encounters @ Volvo



32



33



34



35

32. Floribel Pagan, Nathalie Gonzalez, Ivette Martin, Maribel Carbia 33. Steve Darrah, Ash Sosa 34. Benito Rios, Lucy Gonzalez 35. Karla Bonetti, Jorge Rodriguez, Betty De Aragon, Milagnos Bonetti 36. Luis & Leonor Infante 37. Julie Reinoso, Christine Corson, Elisa Redford, Ashiey Sewell 38. Jorge Llanso, Maggie Llanso 39. Kristal Diaz, Daniel Fernandez 40. Patricia Rosenbana, Lisa Ricci 41. Liz Lopez, Joel Endemano 42. Lauren Watson, Carolina Goncalves, Brenda Arce 43. Chiara Migani, Larry Washington, Arely Ruiz 44. Antonio Maldonado, Nancy Yanez 45. Jessica Lodispoto, Kristin Territo 46. Marah Caban, Michael Gebhard 47. Mayra Evvon, Jenny Emsalem



36



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47



RECOGNIZING GREATNESS

The Urban Land Institute’s Southeast Florida & Caribbean District held its Vision Awards dinner at JW Marriott Marquis Miami.

1. Rick Thortenbury, Liliana Gomez, Natalie Brabner, Craig Studnicky, Veronica Escobedo, David Gorson, Rowena Luna, Edward Trelles, Kattie Maldonado, Andres Penalver, Sandra Pariente 2. Veronica Escobedo 3. Kona Gray, Ricardo Glass, Luis Pulenta, Charles Bohl 4. Melissa Tello, Andres Penalver, Veronica Escobedo, Pablo Rodriguez, Luis Chacon 5. Thalia Perez, Veronica Escobedo, Marsha Escobedo

cancer link

Cancer Link thanks all of its sponsors, community partners and luncheon community partners who have joined us in our 2015-16 fundraising efforts. The monies raised will be distributed to designated researchers at The Sylvester Comprehensive Cancer Center, University of Miami, who are dedicated to finding a cure for breast cancer.

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Standing l-r: Lourdes de Armas, Cheryl Ettelman, Susan Kaufman, Marlene Berg, Lourdes Rosell, Ivette Martino-Sarol, Seated l-r: Electra Spillas, Mary Rosenberg, Diane Madden

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Thursday October 8, 2015 at
Jungle Island**

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[http://sylvester.org/community/
community-partners/cancer-link](http://sylvester.org/community/community-partners/cancer-link)
or call 305-243-9088.

Cancer Link is an all-volunteer organization whose mission is to ensure funding for breast cancer research, education, early detection and community outreach programs at Sylvester Comprehensive Cancer Center at the University of Miami.
For additional information, please call 305-243-9088.

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UNIVERSITY OF MIAMI HEALTH SYSTEM

UNIVERSITY OF MIAMI
**MILLER SCHOOL
of MEDICINE**



1



2



3

NEW LEARNING

Kumon, the world’s largest after-school math and reading enrichment program, opened a center on Coral Way to offer an individualized approach to help children progress.

— Photos by Edward Leal

1. Marisa Mello, Adriana Lima, Patricia Agostini, Luciana Mendes, Karenyne MCarthy 2. Marcelo Coscarelli, Eduardo Cruz 3. Ana Dutra, Romina Suarez 4. Sarah Borges , Ivone Souza, Isabel Cruz 5. Jessica De Jesus, Elissa Chamizo, Ana Martinez 6. Ana Soto, Maria Costa, Tyrone Albuey, Lili Sandoval, Valeria Weber 7. Gisela Horvilleur, Fabiola Mckian 8. The official Kumon Center Ribbon Cutting 9. Sandra Millan Morris, Mariana Azevedo, Maria Silvia, Nickell Crowley





TASTY MILESTONE

More than 500 VIP guests gathered at Cantina La Veinte to celebrate the upscale Mexican waterfront restaurant & bar's first anniversary.

1. Georgina Palacio, Jessica Cerezo, Wanda Disidoro, Alexandra Olavarria 2. Alberto Cinta 3. Alexandra Olavarria, Sergio Vallin, Gabriela Otto 4. Periko & Jessi Leon 5. Sergio Vallin w/ Friend 6. Georgina Palacio, Jessica Cerezo, Rosita Hurtado, Alexandra Olavarria 7. Chef Omar Montero



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Anita Funtek CEO

Following the tremendous success of the inaugural Miami New Construction Show, which took place in August 2014, this year the Show has been scheduled for October 22-25, 2015. 4 full days, 300 exhibitors, 280 hours of project presentations, 250 hours of workshop seminars, panel meetings and 4 keynote speakers make this show the "go-to" real estate event in South Florida and an international reference for luxury living. The four day expo and conference brings together key stakeholders in the market of luxury houses and condominiums in Florida, creating a marketplace where buyers meet directly with sellers and service providers.

The Show allows for collecting most up-to-date details of the geographically scattered development sites under one roof. Buyers can compare locations, prices, amenities, deposit/payment schedules, terms of completion and more.

The key points to the Show are:

- New projects showcased by neighborhood;
- Brokerages to show luxury residential re-sales;
- Commercial real estate in South Florida;
- Real estate service providers;
- Keynote speakers;
- Educational opportunities;
- Conferences, panel meetings, workshops, seminars.

International investors from all over the world will come to use this excellent opportunity to make an educated decision. The Show will also be a fun social and entertaining event for all visitors.



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INVEST

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Encounters @ Divina Gastro Club

EXCITING CONCEPT

The Magic City's first official "gastro club" arrived in style with the recent opening of La Divina Gastro Club in Brickell.

— Photos by Edward Leal

1. Paola Forero, Andrea Lopez, Grettel Aviles, Claudia Iriborren 2. German Montero, German Alberto Montero 3. Alexandra Mejias, Franklin Mejias 4. Fernanda Alvarez, Mary Ruano 5. Freddy Villar, Yaumler Martinez



Encounters @ Poltrona Frau



ICONIC DESIGN

Poltrona Frau Miami welcomed guests of Cassina and Modern Luxury Interiors as they celebrated the 50th Anniversary of the iconic LC Collection. — *Photos by Edward Leal*

1. Giampiero Di Persia, Aldo Faetti, Jean-Louis Cohen
2. Camilla Yuri, Liz Ritzik
3. Diana Boytell, Tatiana Rengifo
4. Eduardo San Marcos, Grasiela Liberman
5. Sonia Gibson, Lucrezia Di Persea
6. Karen Ramallo, Kavin McDoermott, Clara Evans





BIG ARRIVAL

Schiffini, the global manufacturer of high-end kitchen furniture, announced the opening of its first U.S. showroom in the Design District.

1. Osvaldo & Matias Kratsman, Jennifer Schiffini, Alberto Valentini 2. Perla Telias, Betina Perelmuter 3. Osvaldo Kratsman, Silvia Nordio 4. Nubia De Soto, Giusemi Iazzetta, Lorena Iazzetta-Leal 5. Anthony Gordon, Diana Riser, Alberto Valentini, Jennifer Schiffini 6. Osvaldo Kratsman, Sara Durman, Monica Plaza 7. Jennifer Schiffini, Luisa Ferder, Sara Durman



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NEW SPACE

Schwab recently celebrated their new office at 801 Brickell 6th Floor by inviting clients, guests, associates and staff to tour the new space.

1. Alexis McComb, Ebenezer Tetteh, David Brown, Michelle Moskonas
2. Alexis McComb, Regina Suarez, Tracy Koço
3. Tim Reyes, Evenett Mcdonald, Dick Turici
4. Rodrigo Gonclaves, Taylor A. Pascoe, Michael Vines
5. Lydia Desnoyers, Sande Taylor, Taivara Spector, Boris Spector
6. Michael Freeman, Phillip Rogers, Edward Rogers
7. Ismari Holguin , Marlene Duarte , Richard & Evelyn Sussman
8. Noemi A. Ramos , Bruno Farina
9. John Leeming, Bernardo Barba
10. Mariano Llosa , Rod Toth
11. David Roth, Richard Steele, Jorge Davila
12. Donna Peet, George Bauerschmidt, Nancy Denaro







GLOBETROTTING BRIEFCASE

Behind the individually handmade stylish vegetable-tanned Italian Vachetta leather contemporary exterior of the oddly-named yet surprisingly tech-forward TravelTeq Trash Briefcase is an interior designed to meet a wide array of needs and lifestyles. This includes some features you might not use – such as the cigar holder and built-in compass – but are really cool to have anyway. It also features 14 pockets and compartments to neatly organize your electronics and other gear, including a shock-resistant space for a 15” laptop and a handy exterior pocket for a plane ticket. At 16” x 12” x 3.25”, this briefcase can fit a change of clothes, an electronic tablet and a digital camera and still have plenty of room to spare. Put the strap on and the briefcase turns into a suave messenger bag; \$450-\$725; TravelTeq.com. **BM**

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